

# THE ANDOVER TOWNSMAN

Andover everywhere and always, first, last—the mainly, straightforward, sober, patriotic New England Town—PHILLIPS BROOKS

ONE YEAR \$2.00 SINGLE COPY 5 CENTS

ANDOVER, MASSACHUSETTS, JUNE 29, 1923

VOLUME XXXVI NUMBER 38

## FOURTH OF JULY CELEBRATION

**American Legion Plans Program to Please Old and Young, Including Bonfire, Races, Baseball, and Band Concert.**

The success of Andover's Fourth of July celebration is assured. Through the arduous and self-sacrificing efforts of a few of the Legion boys, the town is going to have a bigger and better celebration than it has ever seen before. A program has been drawn up which not only guarantees a good time for the children, both young and old, but one which will again bring forth that community spirit and neighborly feeling which was so evident in war time. The program is patterned after those of previous years but everything is being done to make it better and more enjoyable in every way.

The committee has been fortunate in negotiating the purchase of a large quantity of waste lumber in Shawheen Village, through the courtesy of William M. Wood. This will insure the building of the largest fire ever seen in town. Trucks have been most generously donated by the contractors at work in the village and it is to be hoped that the young men of the town will be as generous in donating their services in helping to pile the wood on the playstead. The Legion boys will be busy every night and any help which they may receive will be greatly appreciated.

The sports will be held in the morning as usual. There will be approximately twenty events for both young and old and many exciting and humorous races are promised. A number of new events have been added to increase the interest for the older people and there is sure to be a record crowd in attendance.

In the afternoon a baseball game is scheduled. A number of teams have offered their services but the two teams have not been selected definitely as yet. The committee expects to announce them within a day or two and promises two evenly matched and clever teams.

The Arlington Mills band will furnish the music for the evening concert. The committee has been most fortunate in securing this band, which is one of the best to be had in this vicinity. A most interesting program is assured all those who attend.

Tags are now on sale which will aid in defraying the expenses of the celebration and everybody is asked to contribute. It is expected that the celebration will cost in the vicinity of \$1000 and the Legion boys are working their hardest to make this a day of days for the people of Andover. Each tag will be numbered and the holder of the lucky number to be drawn at the band concert will receive a cash prize.

A list of the events follows:  
Bonfire, 12 midnight, July 3-4.  
Sports, 9 a.m.  
Boys 9-14—75 yard dash, \$2 and \$1; shoe shuffle, \$2 and \$1; tonic drinking, 6 and 1.

(Continued on page 3 column 3)

## MASONIC LAWN PARTY

**Brilliantly Lighted Grounds Attract Large Crowd. Ford Car, Washing Machine and Coal Given Away**

The lawn of the Masonic club brilliantly lighted with Japanese lanterns and gay with various booths and the strains of a ten-piece orchestra attracted a large crowd on Saturday evening.

A lively business was done at all the booths and the climax of the evening was reached when the Ford sedan in which many persons were interested was given to Robert E. Parks of Shawheen Village. A washing machine was given to Mrs. Albert W. Lowe of Summer street and a ton of coal to J. O. Daigle of Hampshire street, Lawrence.

Mrs. W. H. Stafford of Wolcott avenue had the privilege of drawing the lucky numbers. Dancing was enjoyed by the young people on a canvas laid upon the lawn to music furnished by Stanley Pratt's orchestra. Madam Mishma, the clever fortune teller, proved a great attraction. Ice cream and tonics were disposed of in generous quantities.

The members of the committees in charge were as follows:  
Ice cream and tonic: I. R. Kimball, Harry Sellers, George Dick.

Amusements: F. H. Baldwin, Kirk Batchelder, John Erving.

Decorations: J. Leverett White, Charles A. Hill, Howard Johnson.

Music: Stanley Pratt, Charles Gilliard.

Printing: George M. Collins, S. A. Wallace, James Mosher.

Those who were in charge of the various tables Saturday evening were:

Ice cream, candy and tonic: I. R. Kimball, assisted by Harry Sellers, George Dick and Nathaniel Chadwick.

Blankets table: Kirk Batchelder, assisted by Mrs. C. E. Foster, Mrs. G. H. Wiswald, Madeline Kimball, Dana W. Clark, Charles Gilliard and Mark Foxon.

Baby doll and teddy bear table: John Erving assisted by Mrs. Harry Wadman, Dorothy Trot, Emma Daniels, Clara Richards.

Whoopla: Mrs. Isaiah Kimball, assisted by Miss Edith Sellers, Miss Nan Sellers, Mrs. Harry Sellers.

Candy table: Frank H. Baldwin assisted by Mrs. James Walker, Miss Jennie Walker, Miss Alice Chase, David L. Coutts.

(Continued on page 3 column 6)

## LOCAL NEWS NOTES

Mrs. Georgiana Waldie is ill at her home on School street.

Mrs. Albert E. Hulme is ill with sciatica at her home on Main street.

Mrs. Bell of Providence, R. I., is visiting her daughter, Mrs. A. L. Polsey of Maple avenue.

Charles A. Hill was operated on for appendicitis at the South Lawrence hospital this week.

Miss Myra and Miss Helen Bodwell of Main street are spending the week at South Dennis.

Douglas Hutcheson has purchased a fish business in Lynn and will move there to make his home.

Miss Adelaide Dodge of Park street has accepted a position in the Phillips academy office for the summer.

Miss Kathrine Weeks of Wolcott avenue has entered the employ of William Filene's Boston store for the summer.

Miss Mima Ramsey of Ludlow is visiting at the home of her aunt, Mrs. Barbara Chase, of North Main street.

Mr. and Mrs. Fred H. Ladd and family of Whittier street are at their summer home in Westport, Maine, for the season.

Mrs. H. A. Ramsdell and daughters, Minerva and Eleanor, are at the Crawford house, Crawford Notch N. H., for two weeks.

Mr. and Mrs. Carl Drescher and Mr. and Mrs. Andrew Collins and daughter, Flora, of this town are motoring through the White mountains and Canada.

The senior girls of the Andover guild will hold a rummage sale on July 7 in the guild house. The public is asked to contribute any articles of clothing or bric-a-brac that may be of use.

Mr. and Mrs. Moritz Heerde, the former an employee in the Andover Press composing room, sailed on Thursday for Hamburg and will spend the summer in Germany, Holland and Switzerland.

Miss Mira Wilson, who has been spending several days with her parents, Rev. and Mrs. F. A. Wilson of Essex street, left today for Farnside, Princeton, where she will be supervising the girls recreational work during the month of July.

Mrs. P. W. Partridge entertained the social twelve at her home on Tuesday afternoon. Whist was enjoyed, the prizes going to Mrs. Andrew McTernan and Mrs. Millie B. Hammond. After the whist party, refreshments were served by the hostess.

Dr. Edward Reed of Santa Monica, California, has been visiting his wife's mother, Mrs. Hannah Flint of 33 High street. Mrs. Flint who is also the mother of J. Houghton Flint of this town, will take the trip back to California with her son-in-law.

Dr. John C. Bowker will probably give a series of lectures in Lawrence in the fall on the Far East, which he has just visited for the third time. With eighty-six countries to his credit he is said to be the most extensively traveled American. His topics will include India and Japan.

Dr. and Mrs. John Russell Carty are spending the week with Mrs. Carty's parents, Mr. and Mrs. H. Winthrop Peirce at 4 Avon Street, Andover. Dr. Carty has an appointment as resident physician in the X-Ray department of the Peter Bent Brigham Hospital in Boston. Mrs. Carty will be in Andover for the summer.

The following committee of women from St. Augustine's parish was in charge of the Andover table at the annual bakery sale of St. Clare branch, League of Catholic Women, held in Lawrence: Mrs. Thomas Biery, chairman; Mrs. David Hartigan, Mrs. William H. Welch, Mrs. Charles J. Bailey, Mrs. Peter Cunningham and Mrs. P. J. Donovan.

C. Minot Dole, son of Mr. and Mrs. Charles T. Dole of Phillips street, was a member of the class graduated from Yale university last week. During his entire college career he has been a member of the Yale Glee, Banjo and Mandolin Club association, singing first tenor, has also been its president. B. C. Cutler, '26, of Andover is also member of the Glee club. Mr. Dole, who has been prominent in the social activities of the class acted as treasurer of the committee for the senior promenade.

Grand Knight Frank S. McDonald is general chairman of the carnival to be held in the early fall by members of the Andover council, Knights of Columbus and Court St. Monica, C. D. of A., and William C. Crowley is secretary and treasurer. The following have been named as heads of committees to take care of the event: Mrs. William H. Welch, Mrs. Charles Bailey, Mrs. Peter Cunningham, Miss Marie Daley, Miss Mary Geagon, Attorney Joseph L. Burns, Joseph Connelley, Charles Bailey, James Welch and John Dugan.

## ONE WEEK

Ginger Ale ..... Case \$2.95  
Banner Lime Juice ..... 18c  
Lge. Simpson Spring Juice 35c  
Grape Juice... 25c, 2 for 40c  
Walnut Meats ..... 59c lb.  
Mar. Cherries ..... 19c  
Small " ..... 12c  
Ass. Mints ..... 2 lb. 50c  
Grape Fruit ..... 4 for 25c

**J. H. Campion & Co.**  
ANDOVER

## LOCAL NEWS NOTES

The Andover Bookstore will be closed all day tomorrow when the employees of the Andover Press will enjoy their second annual outing at Ipswich Neck.

Mrs. Mary Jackson of School street is spending the week at North Conway, N. H.  
Mr. and Mrs. Oscar Merrow and children of Elm street are at Onippee, N. H., for the week.

Mr. and Mrs. Louis Huntress and family of Chestnut street are at Osterville for the summer.

George W. Chandler is seriously ill at the home of his daughter, Mrs. Marion Chandler Kreuger of Avon.

Miss Mary Bell and Miss Alice Bell of Bartlett street leave tomorrow for their summer home at Kennebunk, Maine.

John Souter has been elected captain and Franklin Belcourt manager of the Punched high baseball team for the next season.

Rogers' bakery on Postoffice avenue will close July 7 for repairs and general cleaning and will open under new management on July 16.

Rev. A. H. Barrington of Christ church, Unionville, Conn., will be the preacher in Christ church on Sundays in July, beginning on the eighth.

Mrs. Anna Richards of Newton Highlands, widow of Dr. Richards, formerly of this town, is staying at the Kittredge farm in North Andover for the summer.

Gordon S. Brown, organist at Christ church, left town on Monday for New York. He sails tomorrow on the Olympic for England where he will spend the summer.

Mr. and Mrs. Henry Dea have purchased a farm in South Berlin, near Worcester, and Mr. Dea left this morning for the new home, which he will make ready for his family who will come later.

Mrs. John Bacon of Pine street and Miss Hilda Rice of Woodlawn cottage, are attending the Baracca and Philathea State convention held in Providence, R. I., June 28, 29 and July 1.

Miss Ruth Mitchell of Summer street left this week for an all summer's trip through Alaska and California. She will visit the Yellowstone park and other points of interest during her vacation.

Mr. and Mrs. Norman Harris of West Haven, Connecticut, spent the week-end with relatives in town. Mrs. Samuel Harris of Washington avenue accompanied them back to their home.

The Woman's auxiliary to the America Legion is holding a food sale this afternoon at the legion rooms. Mrs. John Henderson is chairman, assisted by the members of the good-of-the-auxiliary committee.

## SATURDAY SPECIAL

### Pineapple Ice Cream

Delicious French American Ice Cream

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1828—Merrimack Mutual Fire Insurance Co.—1923  
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## LOCAL NEWS NOTES

James E. Walworth of Locke street is at Kennebunkport, Me., for a vacation.

The Woman's Relief corps will hold a picnic next Saturday, June 30, at Salem Willows.

Miss Ruth Cates of Brockton spent the week-end with her friend, Miss Ruth Cates of Whittier street.

Miss Margaret French of School street sails Saturday from New York for France on the S. S. Chicago.

Carl Drescher of Wolcott avenue has purchased the two-family house at 63 Elm street owned by James Craig.

Mr. and Mrs. J. J. Brainerd of Pittsburgh, Pa., former residents of Andover, were recent visitors here and are now at Wells, Me.

Court St. Monica, will hold a bakery sale in Crowley's Furnishing store next Tuesday in charge of Miss Marie Daley's group of workers.

Rev. Harry Stevens Lowd of Nantucket, Conn., is spending the month of July at the home of his mother, Mrs. Joseph H. Lowd of Bartlett street.

Miss Helen Higgins of Chestnut street left town on Wednesday for Peterboro, N. H., where she will attend the summer school of drama, "Marlarden."

Mrs. John Alden, Miss Mattie Robinson's, Miss Ethel Brown, and Miss Edna Brown of Punched avenue are at Monegan Island, Maine, for three weeks.

The office of the superintendent of schools will be open on Tuesday and Friday evenings during the summer, between the hours of seven and seven-thirty.

Word has been received that the remains of Lieutenant Thomas E. Carter are expected to arrive in Brooklyn, N. Y., about July 7. By the desire of the family, there will be no public funeral.

The annual drive for the benefit of the church Sunday school joined in their annual picnic at Canobie lake. A list of sports, boating and other amusements was enjoyed, and the results of the games are given below.

Potato race—First, Isabella Bodwell, Christ church; second, Mildred Howard, Shawheen.

Potato race for boys—Edgar Best and Sydney Paine, both of Shawheen.

Young ladies' potato race—Mrs. Lester Hilton and Miss Ruth Mitchell, both of Christ church.

Little girls' potato race—Betty McClellan of Shawheen and Ruth Bodwell of Christ church.

### Eastern Star Notice

The committee appointed by the local chapter, Order of the Eastern Star, to arrange for a picnic has decided to give up the idea for the present as there are so many other activities taking the attention of the members.

THE COMMITTEE

## PUNCHARD ALUMNI BANQUET

**Many Former Teachers Join Reunion Classes in Honor of Alma Mater. Mary E. H. Dern Fund Founded by Class of 1893.**

## SUNDAY SCHOOL PICNICS

**Christ Church and Shawheen Join in Outing at Canobie Lake. Baptist School at Hart's Pond**

The Baptist and the Christ church Sunday schools enjoyed picnics on Saturday, the former going to Hart's pond in South Chelmsford, and the latter Sunday school uniting with the Shawheen Village Sunday school at Canobie Lake.

Although the day was rather cloudy in the forenoon it cleared off and everyone enjoyed the trips and the attractions at each place of picnicking.

The picnickers from the Baptist church, upon arrival at the pond, ran off a program of sports and enjoyed the advantages of swimming and boating that were offered. Basket lunches were served at noon, and these were augmented with ice cream and tonic sold at cost. About 60 were in attendance.

The various sports were won by the following: Lady's boat race, Mrs. Bainsley; men's boat race, Seldon Billington; boy's boat race, George Dunnells, Jr.; boys under 12, boat race, Clare Norton, Jr.; men's race, Ray Wilson; stout woman's race, Mrs. Bainsley; young lady's race, Ruth Sawyer; girls between 12 and 16, Beatrice Stevens; girls between 12 and 16, Christie Murphy; girls between 8 and 12, Mildred Gordon; boys between 8 and 12, Morris Williams; children's race, Dorothy Gordon.

The Shawheen Sunday school and Christ church Sunday school joined in their annual picnic at Canobie lake. A list of sports, boating and other amusements was enjoyed, and the results of the games are given below.

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(Continued on page 5, column 1)

"This school which you have gathered tonight to honor is typical of the things which have kept America from being like Russia. By doing honor to your alma mater you are keeping the United States a country to live and die for," said Congressman John Jacob Rogers at the banquet and reunion of the Punched Alumni Association held in the Town Hall last Friday evening.

A large number of former members and graduates of the school gathered in the American Legion rooms and lower Town Hall to renew acquaintances and talk over old times, and at seven o'clock marched to the hall where they were seated by classes.

Rev. Charles W. Henry invoked the divine blessing, after which an excellent supper was served by Caterer Weigel, the menu being as follows: Grapefruit cocktail, olives, mixed pickles, cold meat, mashed potatoes, peas, shrimp salad, chicken salad, rolls, ice cream, assorted cakes, macaroons, and coffee.

Seated at the head table were Toastmaster Granville K. Cutler, Congressman John Jacob Rogers, Rev. Charles W. Henry, president of the Punched trustees, Henry C. Sanborn, superintendent of schools, Roy H. Bradford, chairman of the school committee, Nathan C. Hamblin, principal of the Punched school, and the following former members of the Punched faculty, many of whom were also graduates of the school: Mrs. Mary Nourse Cutler '62, Miss Florence Locke '76, Mrs. M. E. Gutterman '80, Miss Mary Alice Abbot '77, Mrs. Albert W. Lowe '84, and Miss Mary Carter.

The tables were decorated with garden flowers and candles. Several of the reunion classes were designated by insignia, the class of '78 wearing blue shoulder bands with their class numerals, the members of '93 carrying blue and gold flags, 1903 and 1908 wearing paper caps, and several of the classes wearing arm bands.

Charles H. Eames in behalf of the class of 1893, holding its thirtieth reunion, presented the association with seventy-five dollars, the nucleus of a fund to encourage pupils in the department of mathematics and science. The fund is to be known as the Mary E. Hohn Dern fund, and Mr. Eames expressed the hope that succeeding classes whose members had studied under Miss Dern would add to the fund. The class of 1893 numbered ten at the time of graduation and

(Continued on page 2, column 4)

## NEW MODELS IN AMERICAN LADY CORSETS SHOWING THIS WEEK THE HETHRINGTON STORE

## Prompt Delivery

## CROSS COAL CO.

1 MAIN STREET

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## THE FAMILY JEWELS

¶ Do not leave the family jewels in your residence when away even on the briefest tour or when some member of the household is only spending the nights there.

¶ Professional burglars find their easiest and richest spoils in homes temporarily closed.

¶ The prudent person is freed from worries by having a box in our Safe Deposit Vault.

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Does it labor and complain about the hill?

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**\$1.00 \$2.00 \$3.00**

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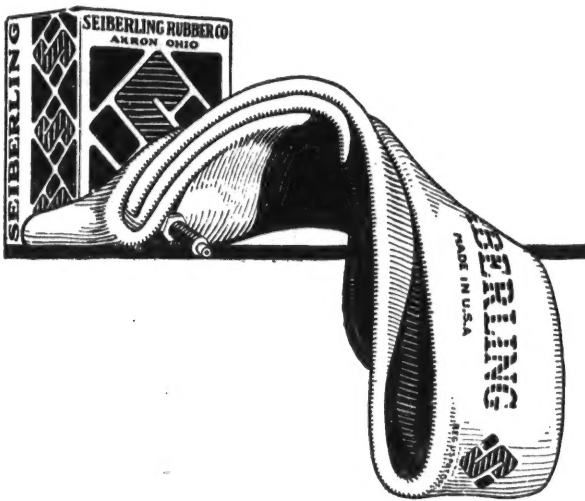
CARTER'S BLOCK

Telephone 372

ANDOVER

## AGAIN ANOTHER REDUCTION

|                             |         |
|-----------------------------|---------|
| SEIBERLING ALL-TREAD TIRES  | \$15.00 |
| SEIBERLING REG. TREAD TIRES | 12.50   |
| AJAX CORD TIRES             | 13.50   |
| FIRESTONE FABRIC TIRES      | 9.85    |
| GOODYEAR FABRIC TIRES       | 9.85    |
| UNITED STATES FABRIC TIRES  | 9.85    |



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All milk sold in Braeland's bottles comes from our own herd of cows, receives the same careful, cleanly treatment and is delivered fresh to your door each morning.

Our barns are always open for inspection by our customers.

Telephone 155-M

## BACKUS OPEN FIREPLACE

All Comfort All Warmth

The Most Scientific Heater  
In Use Today

NO TROUBLE NO DUST NO ASHES

DEMONSTRATED AT OFFICE

Lawrence Gas Company

## THEATRES

### ANDOVER COLONIAL THEATRE

Monday, Tuesday, July 2-3  
Mae Murray in "Jazzmania."  
"Tenderfoot Luck."  
Wednesday, July 4  
Cosmopolitan Corporation, "The G-getter."  
The Lee Kids.  
Mack Sennett in "By Heck."  
Thursday, July 5  
William DeMille's "Only 38," with a star cast.  
Constance Talmadge in "Wedding Bells."  
Friday, July 6  
"Woman with Four Faces," with Betty Compton.  
"Forgotten Law."  
Saturday, July 7  
"The Kentucky Derby."  
"In the Days of Buffalo Bill," Episode 7.  
Comedy.  
Pathe Weekly.

"Jazzmania" an Elaborate Film  
"Jazzmania" is the title of the latest photoplay in which Robert Z. Leonard will present Mae Murray, and in it the popular star has more opportunities for historic and costume display than has yet fallen to her lot in the pictures she has made. The new Metro photoplay is scheduled for presentation on Monday and Tuesday at the local theatre.  
Miss Murray's new picture is partly a costume play. The star is seen as the Queen of a Balkan kingdom which is beset by enemies. A revolution is impending, and she flees to America. Her love of novelty makes her an ardent lover of jazz; and when a former subject advises her to return to her country to rescue the women and children who are being mistreated, she decides to go back. She rescues the kingdom and turns it into a republic, where jazz keeps Madame President and her subjects in good humor.

Of course there is a love story involved—more than one, as a matter of fact. With such a quartet of handsome actors as Rod La Rocque, Robert Frazer, Edward Burns and Jean Hersholt, Miss Murray will make more than one feminine heart beat with envy. And all are exceptionally fine actors too.  
The photoplay is based on a story by Edmund Goulding. It was produced by Tiffany Productions, Inc., of which Robert Z. Leonard is Director General and M. H. Hoffman General Manager. The sets were executed by Cedric Gibbons and the photography done by Oliver T. Marsh.

### Woman's Relief Corps Notes

At the regular meeting of the Woman's Relief Corps held Tuesday evening in G.A.R. hall it was voted to give ten dollars to the Formation of the Mothers' Department of the National Woman's Relief Corps for the fortieth anniversary.

A picnic will be held at Salem Willows on Saturday, June 30. A truck will leave the square at half-past nine. Round trip tickets at one dollar, may be obtained from Mrs. Carl Elander, Mrs. Charles Buchan, or Mrs. Frank Valentine.

It was voted to spend the sum of \$11.25 realized on Flag Day, for goodies to be distributed to the boys in the hospital at the Soldiers' Home in Chelsea, when the women make their visit in November.

At the close of the meeting refreshments of ice cream and cake were served by Mrs. Davis, Mrs. Nuckley and Mrs. Eaton.

### Bachelors vs. Benedicts

The baseball game between the Bachelors and the Benedicts of the American Legion was played Monday evening. James Welch acted as umpire. It was said to be a tie game but the score was not announced. The line-up:  
Single men—Hyde c., Markey p., Madden 1b., Barrett 2b., Porter s.s., Berry 3b., Gar-side 11., Crowley c.f., Dyer r.f.  
Married men—McCarthy p., Cussen c., Conkey 1b., Eaton 2b., Cole s.s., Lindholm 3b., Carroll 11., Lisle r.f., Green c.f.

## Watches Silverware and Cut Glass

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GRADUATION

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"A Good Place to Eat in Lawrence"

A quiet, cozy restaurant—serving American and Italian food of a rare and appetizing quality  
Music and Dancing

## VENETIAN VILLA RESTAURANT

171 Essex Street, Lawrence, Mass.

Under same management as Venetian Garden Hotel at Salisbury Beach

## PUNCHARD REUNION

(Continued from page 1)

its members are all living at the present time. Mr. Eames also spoke a few words of appreciation of Miss Mary Alice Abbott who was also one of the teachers of the class of '93.  
Mrs. Mary Nourse Cutler, who was the oldest alumna present, as well as a former teacher, was presented with a beautiful bouquet of carnations. Being the only surviving member of the class of '62, the attendance of her class was one hundred per cent. In accepting the gift Mrs. Cutler expressed in a few words her pleasure at being present and quoted a poem which she wrote on her eightieth birthday, expressing her view of life. It was an impressive moment, and as she took her seat the audience rose with one accord and gave her a handkerchief salute. The poem:

### EVENING-TIME

O fair is the dawning of life's early morning.  
With the birds singing sweetly in meadow and grove,  
When we roam in the valleys and pluck the wild lilies,  
And all earth seems teeming with gladness and love.  
O bright is the mid-day with the sun in its glory.  
When we gird on the armor and enter the strife,  
When we toil in the furrows, when we gather the harvest,  
And exult in our strength and the fullness of life.

But fairer than morning and better than noonday  
Is the calm, quiet hour when the evening lights gleaming,  
When we sit in the windows the evening lights gleaming,  
And dear ones in the doorway to welcome us home.

The class of '08 was 50 per cent present and the class of '22 was 50 per cent present. Members of the class of 1878 who were present were Mrs. Mary Holt Kendall, Mrs. Helen Abbott Laughton, Mrs. Edward F. Abbott, Elizabeth F. Swift, Josephine S. Durgin, Mary Alice Jaquith, Jennie Shattuck Perkins, Ella Holt and Winslow Knowles.

Miss Alice Abbott received the silver cup awarded to the person coming the longest distance to attend the reunion. Miss Abbott spent the winter in Pittsburgh, Pa., and returned to Andover last week for the purpose of being present at the reunion. Mrs. Gertrude Wardwell Batchelder from Long Beach, California, who received the cup last year, was also present at the reunion.

The entertainment program consisted of selections by the Orpheus quartet and readings by Francis Verigan, who chose as his selections Kipling's "If" and James Whitcomb Riley's "Knee Deep in June."

Granville K. Cutler acted as toastmaster and before introducing the speakers of the evening he spoke in appreciation of the earnest work of the executive committee which so successfully carried on the affairs of the association. He also paid tribute to former teachers of the school including his mother, who sat on his right, and Miss Florence Locke, who was also seated at the head table.

Mrs. Edward C. Mason was the first speaker, and as a teacher in the Punchard school in the year 1887-1888, styled herself "one of the handful of reminiscence elders." In those days, the teaching force consisted of the principal and two lady assistants, who were obliged to cover a wide range of subjects. Her own schedule included algebra, geometry, trigonometry, arithmetic, geology, botany, English, rhetoric, and music.

Mrs. Mason, who is president of the Parent-Teachers Association of Massachusetts, spoke of the welfare work which that organization is doing to bring together the home and the school in a working partnership. She considers it an absolute necessity to a school which is to do its best work.

In conclusion she suggested that the alumni association enlarge the scope of its activities by establishing a fund which might be loaned to boys and girls who wish to continue their education.

The second speaker was Mrs. Eleanor Brooks Gulick, dean of women at the College of Puget Sound, Tacoma, Washington, who crossed the continent, a distance of 3200 miles, to attend her twenty-fifth reunion at Wellesley College, as well as the Punchard banquet. After recalling many pleasant incidents of school life at Punchard during the time that she was in Andover, she told of the splendid schools of Tacoma and Seattle in the state of Washington.

On asking a man who had been absent from this country for seventeen years, what most impressed him upon his return, he replied that it was the public schools and high schools of America. Of these wonderful schools, those of the western cities, where Mrs. Gulick has spent the last seventeen years, are of the finest. A high school building recently erected in Seattle cost a million and a half dollars. The speaker admitted that there was some groaning among the tax-payers, but that they sincerely believed that the best equipment was none too good for their young people. She also described the Stadium high school where her oldest son is a student, a splendid building with a swimming pool and a stadium where a pageant annually presented by 12,000 children before an audience of 40,000, a spectacle which is most inspiring and calculated to foster the finest and most devoted patriotism.

"Come West," said Mrs. Gulick, "but be prepared to pay taxes which will provide the finest equipment for your children."

Congressman John Jacob Rogers of Lowell was the last speaker of the evening. From his pocket he produced the paper money of Russia, Germany, and the United States. He said that the Russian money, representing 52,000 rubles, had been purchased for ten cents, and the German money, representing one hundred marks, for only a few cents, but that the ten-dollar bill of the United States was good for ten dollars in gold. Although the paper was no better nor the promises any more binding on the money of the United States, its value was due to the fact that it is the money of a nation which keeps its promises.

He said that Russia, through its leaders, had destroyed the foundation stones on which civilization rests, the church, the school, and the family. There are people in this country who do not go to church, who do not realize the worth of the school, or pay due regard to the family, but while the majority of the people practice and preach belief in them the country will be safe, secure and sound.

The following out-of-town guests were present at the banquet: F. G. Berry, 1872, of Lynn, and Mrs. Berry; Mrs. Martha Sprague Mason of Winchester; Mrs. Walter V. Gulick of Tacoma, Wash.; Congressman John Jacob Rogers; Joseph Souter, Portland, Maine, 1902; Mrs. Gertrude W. Batchelder, Long Beach, Cal., 1872; Alice B. Hewitt, Pomfret, Vermont, 1872; Mrs. Mary Jenkins Turner, North Reading, 1909; Dr. Edward A. A. Lamere, Fitchburg, 1895, and wife; Miss Gertrude A. Roberts, Chelmsford, 1894; Mrs. W. H. Law, Walpole, N. H., 1894; Mrs. Elizabeth Donovan Nicholls, Everett, 1899; Arthur K. Johnson, Chelmsford, 1910; Jane A. Coyne, East Providence, R. I., 1908; Mrs. Anne C. McCrone, Watertown, Conn., 1907; Elizabeth B. Hamblin, Boston, 1913; Lt. Dow Hamblin, U.S.N., U.S. Rochester, 1919; Myra H. Church, Methuen, 1894; Mrs. Edith Church McKay, Clinton, 1897; Charles H. Eames, Billerica, 1893; Caroline M. Whitehill, Watertown, 1883; Mrs. Nellie Matwell Foster, Lowell, 1883; Rev. Frank R. Shipman, Atlanta, Ga.; Sydney W. Perkins, North Ashburnham; Jennie Shattuck Perkins, North Ashburnham, 1878; Josephine S. Durgin, Watertown, 1878; Helen Abbott Laughton, Melrose, 1878; Alice F. Abbott, Pittsburgh, Pa., 1893.

### MEMORIAL HALL LIBRARY

New Books Added During June  
DENNIS. TRAINING SCHOOL OF POPULARITY.

Letters written by an older woman to fifteen-year-old Peggy, giving her practical advice on how to conduct herself as hostess, as guest, on the sleeping-car, in the hotel dining-room, and pointing out the qualities essential for a real and lasting popularity. 395 D42

GULICK. CHRISTIAN CRUSADE FOR A WARLESS WORLD.

Planned especially as a course of study for churches, Sunday schools and all groups seeking a practical answer to this question. Discusses present conditions and offers concrete suggestions for definite working plans. 1724 G95

HANNAH. POPULAR POULTRY POINTERS.

A complete and up-to-date work for the keeper of poultry, covering all points from the choice of a breed to the financial side of the matter. One of the best. 636.5 H72

LAHEE. ANNALS OF MUSIC IN AMERICA.

A tabulation, divided into periods, of important musical events in America from 1640 to 1921. Records facts about the first appearance of various instruments, first performance of notable compositions, establishment of orchestral and musical societies, etc. 780.9 L13

ROYDEN. PRAYER AS A FORCE.

Ten addresses marked with clearness of thought and freshness of presentation. They suggest that "prayer is as real and living a force in the world as any of the great natural forces revealed by science." 248 R81

Other Books Added to the Library

Bok. A man from Maine. 92 C942  
Blunden. The Bonaventure. 910.4 B62  
Brown. The superintendent. 268 B81  
Enders. Swinging lanterns. 915.1 E56  
Foster. Electrical engineer's handbook. 621.3 F81

Gilbert. Behind the mirrors. 328 G37

Holiday. Woman's life in Colonial days. 917.4 H72

Kidder. Triangulation applied to sheet metal cutting. 671 K53

Perkins. White heart of Mojave. 917.8 P41

Selton. Woman tenderfoot in Egypt. 916.2 S49

Smith. From the deep of the sea. 919.8 S64

Abbott. Minglestrains.

Barcheller. The Scudgers.

Bergengen. Gentlemen all.

Bordeaux. The house that died.

Brown. Wind between the worlds.

Furman. The quare women.

Harris. A daughter of Adam.

London. Gray terror.

Livingston. Under a thousand eyes.

Lowndes. What Timmy did.

Mansfield. The garden party, etc.

Mitchell. Corduroy.

Murray. Father Allan's island.

Wodenhouse. Mostly Sally.

Wyatt. The invisible gods.

\*Gifts.

Honor Roll for Abbot Academy

The honor roll for Abbot academy for the term ending in June, contains the names of eleven Andover girls; Lucy C. Sanborn, June M. Hinman, Ruth M. Perry, Sylvia B. Shapleigh, Ruth M. Stafford, Elizabeth S. Flagg, Frances L. Flagg, Frances E. Merrick, Raymah T. Wright, Edda Renouf, and Edna M. Marland of Ballardvale.

The roll of honor:

Average of 93—Rose H. Lobenstein, Shanghai, China; Edda Renouf, Andover; Lucy C. Sanborn, Andover.

Average of 92—Anstiss H. Bowser, Lawrence; June M. Hinman, Andover; Mary Elizabeth Nelson, White Plains, N. Y.

Average of 91—Ruth E. Davies, Jamaica Plain; Sally E. Finch, Duluth, Minn.; Helen S. Keating, Mansfield, Ohio; Ruth M. Perry, Andover.

Average of 90—Adelaide P. Hammond, Shrewsbury; Catharine Miller, Des Moines, Iowa; Sylvia B. Shapleigh, Andover; Mary C. Simpson, Galesburg, Ill.; Caroline H. Strachey, Andover, Okla.; Dorothy A. Taylor, New Rochelle, N. Y.; Margaret Wolf, New York City.

Average of 89—Evelyn McDougall, Rockland, Maine; Elizabeth G. Peck, Derby, Conn.; Florence E. Prickett, Wilmington, Del.; Ruth M. Stafford, Andover.

Average of 88—Elizabeth S. Flagg, Andover; Frances L. Flagg, Andover; Ethel Goodwin, Newton Highlands, Mass.

Ruth A. Holmes, Brookline; Charlotte F. Hudson, Guilford, Me.; Edna M. Marland, Ballardvale; Virginia Maxwell, Manchester, N. H.; Frances E. Merrick, Andover; Raymah T. Wright, Andover; Evelyn M. Glidden, Watertown.

Airplane Saved Marooned Party.

Far up in the mountains at the head of American Fork canyon, Utah, two men and a woman were marooned and starving in a mine cabin. Heavy snows had cut off the two miners and the woman from civilization. An air mail service plane was sent to the rescue. The pilot circled the cabin and dropped a package of supplies sufficient to maintain the party until they could get out to civilization.

### Christ Church Choir Anniversary

Certificates of membership were awarded to George Ripley and Howard Bredbury during the service in Christ church Sunday which marked the close of twenty-five years of service of Christ Church boy choir.

The first choir-master was John Bachelier, who for many years was the organist and director of the boys, and whose picture now hangs in the parish house as an inspiration to the younger boys who did not personally know him. George Knipe, who is singing tenor at present, entered the choir seventeen years ago and became soprano soloist.

Leland Gates sang very feelingly "God Is My Shepherd," by Dvorak, and Mr. Nolan the contralto soloist, rendered "Eyes Hath Not Seen," from Gaul's "Holy City," most acceptably.

The boys are now through for the summer and during July and August the girls' choir under the direction of Miss Ethel Humphreys will render the music for the services. Choir rehearsals will be on Fridays at 7.15 p.m.

### Real Estate Transfers

The following real estate transfers have been recorded at the Lawrence office of the registry of deeds:

Joshua Flint to Xavier Couture.  
Stephen Blaney Est. to Catherine Joyce.  
Rosie Ward to Harry F. Vroom.  
Jerome W. Cross to Cyrus E. Bean, et ux.  
Andrew Thompson to Wilhelmina Richardson.

### EMMA B. MACK

Primrose Beauty Shoppe

Shampooing Manicure Waving

Facial and Scalp Treatment

Dyeing a Specialty

Carter Block - Main Street

### LADIES' HAT SHOP

3 BARNARD STREET

### GORDON S. BROWN

TEACHER OF ORGAN

and Voice Culture

94 MAIN STREET Phone 218-R

### MARY V. SHAW

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Engineering Problems and Surveys handled

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GILLESPIE METHOD

OF SCALP TREATMENT, SHAMPOOING,

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Hours 9-12 1.15-5 every day but Wed.

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Carter Block, Main Street, Andover

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Office and Residence

70 Main Street - Andover, Mass.

### DR. WM. H. SIMPSON

OSTEOPATH

Musgrove Block Andover, Mass.

Office Hours: 9-5 and By Appointment

Telephone 299

### M.B. McTernan, D.M.D.

DENTIST

Carter Block Andover, Mass.

Office Hours: 8.30 to 12; 1.30 to 5

Closed Wednesday Afternoons

### C. J. STONE

ATTORNEY-AT-LAW

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Office Hours: 3.30 to 5 p.m., 7.30 to 9 p.m.



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values in Hardware choose ours. There must be a reason.

Quality first is the motto of those whose goods we offer. If you want the best choose

OUR HARDWARE.

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Main Street - Andover, Mass.  
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LUMBER—CONTRACTOR—REPAIRS  
Plumbing, Steam, Hot Water and Pipeless  
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Paper furnished to order.  
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Licenses in Massachusetts and New Hampshire

## Horace Hale Smith

ENGINEER

North Essex District, Massachusetts

## Young Men

### High School and College Graduates

Men of foresight and judgment who desire to follow a business career realize the advantage to be gained by specializing in some one department of business administration. They also realize that a school which specializes in its efforts to train men for a business career, can do more effective work than one which generalizes.

The following statistics concerning our graduates were compiled during the period from April 24 to May 10, 1923:

| Year Graduated | Age at Graduation | Number | ENGAGED IN        |                   |          |             | Present Average Salary |
|----------------|-------------------|--------|-------------------|-------------------|----------|-------------|------------------------|
|                |                   |        | Comm'l Accounting | Public Accounting | Teaching | Other Lines |                        |
| 1921*          | 22                | 74     | 49                | 15                | 3        | 7           | \$1,528                |
| 1922           | 22                | 119(a) | 88                | 17                | 6        | 12          | 1,381                  |
| Totals         |                   | 193    | 137*              | 32                | 9        | 19          |                        |

\*First day class graduated.

#### Evening Class Graduates

| Year Graduated | Age at Graduation | Number | ENGAGED IN        |                   |          |             | At time of leaving School | At Present |
|----------------|-------------------|--------|-------------------|-------------------|----------|-------------|---------------------------|------------|
|                |                   |        | Comm'l Accounting | Public Accounting | Teaching | Other Lines |                           |            |
| 1920           | 26                | 18(b)  | 5                 | 11                | 0        | 1           | \$1,123                   | \$3,520    |
| 1921           | 27                | 24     | 15                | 7                 | 1        | 1           | 1,038                     | 2,787      |
| 1922           | 30                | 39(c)  | 28                | 2                 | 3        | 5           | 1,267                     | 2,341      |
| Totals         |                   | 81     | 48                | 20                | 4        | 7           |                           |            |

(a) One in hospital and one unemployed. (b) One deceased. (c) One unemployed. \*Includes five employed in the Income Tax Unit, Internal Revenue Dept., U. S. Government.

Average age of day graduates at time of entering School, 20 years. Youngest, 17 years. Oldest, 44 years.

Average age of evening graduates at time of entering School, 24 years. Youngest, 18 years. Oldest, 57 years.

The average beginning salary of our day graduates compares favorably with the average beginning salary of graduates in engineering, law, medicine, and other professions.

The majority of our evening graduates were experienced when entering the School, at which time their average salary was less than that of day graduates during the first year of employment. The remarkable increase in the salaries of evening graduates is largely the result of the training obtained at this School, thus demonstrating the possibilities for graduates through our training and the accumulation of practical experience.

This is the largest professional school of college grade in the world devoted exclusively to the training of accountants. Enrollment for past year 2295.

Day courses require 2 years for completion. Tuition \$200 per year.

Evening courses require 4 years.

To be Bentley-trained carries prestige in business. Send for catalog and pamphlet, "Career Planning."

**The Bentley School of Accounting and Finance**  
921 Boylston St., Boston, Mass.

## CELEBRATION OF FOURTH

(Continued from page 1)

3 bottles tonic; potato race, \$2 and \$1; sack race, \$2 and \$1.  
Girls 9-14—75-yard dash, \$2 and \$1; potato race, \$2 and \$1; sack race, \$2 and \$1; three-legged race, \$2 and \$1.

Men and boys over 14—100-yard dash, \$2 and \$1; shot-put, \$2 and \$1; broad jump, \$2 and \$1; tug-of-war, \$2 and \$1; fat man's obstacle, \$2 and \$1; quilt contest, \$2 and \$1. Grand prize given to the most first places in all events, \$5.

Women and girls over 14—100-yard dash, \$2 and \$1; sack race, \$2 and \$1; three-legged race, \$2 and \$1; baseball throwing \$2 and \$1; fat women's race \$2 and \$1. There must be five or more entries in each event or the event will not be run.

Baseball game, 2:30 p.m.  
Band concert, Arlington mills band, 7:30-10:30 p.m. Drawing of the lucky tag during intermission.

Is Member of Faculty in Western University

The Marquette Tribune, student newspaper at Marquette, has published the following "Who's Who" biographical account of Ernest H. Wood, formerly an Andover boy, and a graduate of the Panchard school in the class of 1906.

PROF. ERNEST H. WOOD  
The general enthusiasm with which the students of the University are conducting their stadium drive has impressed me deeply, declared Prof. Ernest H. Wood, physiological chemistry, Marquette School of Medicine, on his return from a pep meeting of Medical students.

Marquette will put over the campaign in great style. I expect to see one of the largest stadiums in the West erected here. And Professor Wood knows whereof he speaks. He was graduated from Lowell Tech and has taken a course of physiological chemistry and quantitative chemistry at Harvard. During the course of his studies in these Eastern schools, he has witnessed a number of stadium drives staged by his universities, but nowhere, he said, has he seen as great activity as that in evidence among Marquettes.

Professor Wood was born in Holden, Mass., in 1886. He attended primary schools at Andover, Mass., was graduated from Lowell Tech and enrolled at Harvard for special courses in chemistry. He spent two years in industrial chemistry work before coming to Marquette.

Starting when his department was founded in 1913, Professor Wood has taught continuously in the department of physiological chemistry with the exception of a year and a half spent as head of the Wesley Memorial hospital chemical laboratory, Chicago.

Salt water fishing, swimming, and sailing, are admitted hobbies of the professor. He is a distance runner and carried the colors of Lowell Tech in Eastern meets.

He is a member of Phi Beta Pi and Tau Nu Epsilon.

#### Insects as Radio Models.

Solomon advised the sluggish to "consider the ant," but the modern radio fan is advised to consider the gull midge and other forms of insect life by E. Porter Felt, New York state entomologist, who lectured recently on marked resemblance between the antennae, or "feelers," of some insects and the radio receiving sets. He said he had made a successful set patterned after the antennae of the gull midge, a minute fly.

## Two-Foot Snake Is Found in Calf's Body

A year-old calf owned by Henry L. Clarke, of Evert, Mich., died under mysterious circumstances. Unusual symptoms baffled veterinarians, so an autopsy was held. A two-foot water snake was found twined around the lungs and heart of the animal.

Death came when the snake began eating its way through the walls of the stomach.

## Went West to Seek His Fortune and Found It



In 1916, Edwin Callahan graduated from the University of Chicago and, with an engineer's diploma and a lot of nerve, headed for the West to seek his fortune. Finding things kind of tame in California, he drifted into Mexico and became interested in the guerrilla warfare, fighting on both sides, and when the natives got through fighting, he began to mingle with the Indians where he soon established a reputation as a "Smart Man." Through his technical training and tips given him by the Indians, he has managed to secure 100,000 acres of rich Mexican land and also holds valuable gold placer interests.

Callahan is twenty-eight years old and says that Mexico has won him for life.

## Skeleton Shows Cliff Dwellers Were Dwarfs

Prescott, Ariz.—Scientists who will visit Prescott next summer to attempt to clear the mystery of the ancient cliff dwellings on the Verde river will be asked to give their attention to a skeleton found recently by Morris and Howell Payne, ranchers, living a few miles north of this city.

Although the skeleton is apparently no larger than that of a child of four or five years, the skull contains a fully developed set of mature teeth. The Payne brothers unearthed the skeleton while excavating for a road in Granite Delia, a vast granite formation near Prescott.

The skeleton has excited lively interest on account of the size and the maturity of the teeth and skull bones, which, one physician said, showed none of the evidences of immaturity such as would appear on an infant's cranium.

Prints of the hands of the builders of the well-preserved prehistoric dwelling known as Montezuma's castle are still seen in the mudlike mortar holding the stones together, and these prints indicate that the dwellers were persons with very small hands.

The tiny doorways and low ceilings seem to bear out the theory that the people living there were of small stature.

## Crude Tin Car Still Saves Two in Desert

Tucson, Ariz.—Henry Bode, a mining engineer, and his wife, are in Tucson after a successful fight against the desert region that lies along the eastern shores of the Gulf of California. Their supply of water gave out in the hills, where no springs could be found, while the nearest settlement was several days' travel away.

So, seeking the shore of the gulf, they improvised a crude distilling apparatus, mainly from a five-gallon oil can and several tomato cans. Thus they obtained enough water for themselves and four burros for ten days.

Then the party sighted a small Mexican coastwise trading steamer, which was signaled by the burning of palm fronds and which sent a boat to the beach. Return to the United States was by way of the Port of Guaymas.

#### Hermits Hoard Is \$27,000.

Emporia, Va.—Herman Seeley, an aged hermit, and for months a public charge, died here recently. Preparations were made to bury him in the potter's field and his body was encased in a rude pine box. When authorities visited the shack where the hermit formerly lived and moved his scanty furniture, a box containing over \$27,000 in gold and currency was found.

## AMERICANS AID HAITI PROGRESS

### Navy Officers Report on Work Accomplished in 1922 as Showing Success.

Port-au-Prince, Haiti.—The technical skill, the energy, the intelligence and the hard work of certain officers of the American navy, all are being expended in the interests of the island of Haiti and its people. And the year 1922 was one of peace and progress. Much was accomplished, and the work is still going on under American leadership. The Americans are teaching the Haitians to help themselves; they are endeavoring to train the Haitian personnel so that they may eventually displace all foreigners in island administration. Co-operation between the two elements, to this end, undoubtedly is making headway.

Early this year the American heads of departments made reports on the results of their labors in 1922 to John H. Russell, the American high commissioner for Haiti, covering activities in the sanitary service, in fire protection, in police work, in public works, such as irrigation, road building, and communications. In the better lighting of the coasts of Haiti, and in increased shipping.

Epidemics Checked.  
The so-called prison disease, which in the old regime claimed 1,300 out of an average of 2,030 prisoners, has been reduced to the vanishing point. In 1922 the percentage of deaths in the prisons was .017. The death rate of the gendarmes, numbering 2,414 Haitians, fell to the rate of 5.11 per thousand.

The completion of the intensive campaign against smallpox assures the prevention of its spread for several years, and the recent severe epidemic of cholera, a form of bacillus dysentery, has been largely wiped out.

That the Haitians are responding in greatly increased number to the free opportunities of American surgical and medical treatment is evinced by the fact that in the year 23,310 applied for treatment, as compared to 7,805 for the preceding year. Five free dispensaries were opened in interior sections where medical facilities were nonexistent for a radius of several miles.

The gendarmes have been encouraged in field and track sports, basketball, baseball, soccer and boxing, to their physical improvement.

Rifle Practice Taught.  
All gendarmes, in addition to their military training, are receiving a free grammar school course that has encouraged enlistment and caused favorable comment among the Haitians. For the first time in its history every man in the gendarmerie has been thoroughly instructed in rifle practice, and the contests held have developed marksmanship of a surprisingly high quality. The regulation of all vehicle traffic and the registration of foreigners were assumed by the gendarmerie in the closing months of the year.

Port-au-Prince is now protected against disastrous fires through the recent completion of a salt water high pressure system. The equipment of the capital's fire fighting forces now comprises two modern chemical and equipment motor trucks and a recently acquired American horse-drawn engine in which the firemen, resplendent in crimson shirts and shining brass helmets, race to the fires.

The department of public works has operated irrigation service in three of the leading plains where agriculture is almost wholly dependent upon irrigation, made preliminary investigations of other needed irrigation projects, and determined that fully 100,000 acres of at present unproductive land in the great plain of the Arthonite are capable of irrigation.

Road Construction Spreads.  
Work has begun on a 15-mile stretch of road that, when completed, will cut the present time of travel by automobile between the capitals of Haiti and Santo Domingo from three days to one. The new road will run from Las Chubus to Comendador on the Santo Domingo border.

There are today 900 kilometers of road in operation throughout the republic. Forty bridges will be erected at inland points where traffic has been impossible in the rainy seasons. A two-year program for new road construction has been approved.

Port-au-Prince now has a new automatic telephone system which will be extended to care for 800 subscribers. Pole lines for a distance of 1,500 kilometers were maintained in 1922 for Haitian telegraph service.

The figures for last year show that telegraph traffic increased 28 per cent and the telephone traffic doubled. The lowered cost of operation and maintenance was 17 per cent.

Four new automatic flashing acetylene type of lighthouses, with a visibility of 16 miles, have been placed in commission in the past year. These additions to the lighting of Haiti's thousand-mile coastline, formerly regarded by seafaring men as the most dangerous stretch of coast in the West Indies, have given Haiti eight excellent lights.

Sixty Raw Eggs One Meal.  
Winsted, Conn.—Sixty raw eggs just about satisfied Mooney Gangl when he went into a cafe for a meal. Then Gangl had to eat two big sandwiches to settle his stomach.

James Casey lost a wager as the last egg slipped down and paid for the meal.

## SUCCESSFUL LAWN PARTY

(Continued from page 1)

Klondyke: Mrs. Harry Chadwick and Miss Alice Courts.  
Dancing: E. E. Hammond in charge, assisted by George H. Wiswald.  
Fortune teller: Madame Mishma of Lawrence.  
Tickets: F. H. Morrison, assisted by H. W. Wadman and James Mosher.

#### Punchard Class Book

The Punchard Class Book, dedicated to Principal Nathan C. Hamblin and published by the Andover Press was distributed last week.

A book of fifty-six pages, it contains pictures of the members of the class with a brief account of each one's school activities and a characterization in rhyme. A page is devoted to Ella Louise Buckley, whose death occurred on November 11, 1922.

The class song by Helen Youngbauer, the class history by Malcolm Ruhl, the class prophecy by Margaret Kelly, the class will by Annie Swenson and the class statistics by Seldon Billington are also included.

Accounts of the school activities such as the orchestra and glee club, senior dramatics, football, baseball and basketball are given, with pictures of the various athletic teams. A section is devoted to grinds in which the foibles and characteristics of the class members are touched upon in lighter vein.

The class of 1923 is the second Punchard class to undertake the publication of a class book.

Aristotle, the great Greek philosopher, who lived more than 2,000 years ago, said in his "Rhetorica" (II-12) the following about the young people of his time: "Their faults are nearly all errors of exaggeration. They overdo in cases of love and in all other things. They imagine that they know everything, and stubbornly stand on their point. They like to crack jokes for joking is the bad-manneredness of the well-mannered."

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## ANDOVER CHURCHES



### CALENDAR FOR COMING WEEK

#### SOUTH CHURCH

Central Street  
Congregational. Organized 1711

Rev. E. Victor Bigelow, Pastor

10:30. Morning worship. Independence Day sermon by the minister.  
Church School and Endeavor meetings omitted for the summer vacation.  
7:45 Wednesday. Midweek service.

#### WEST CHURCH

Congregational. Organized 1826

Rev. Newman Matthews, Pastor

10:30. Public worship with the sacrament of the Lord's Supper.  
All other services omitted during July.

#### PHILLIPS ACADEMY CHAPEL

"On the Hill"

Services omitted on account of vacation.

#### ST. AUGUSTINE'S CHURCH

Roman Catholic. Organized 1850

Rev. Fr. Nugent, Pastor

First Sunday of month, Communion day for Sacred Heart Sodality.  
Second Sunday of month, Communion day for Knights of Good Counsel.  
Third Sunday of month, Communion day for Holy Name Society.

Fourth Sunday of month, Communion day for Children of Mary.  
Holy Name Society meets fourth Monday evening of each month.  
Sacred Heart Sodality meets first Friday evening of each month.

Knights of Good Counsel meet second Wednesday evening of each month.  
Promoters of Propagation of the Faith, second Thursday evening of each month.  
Altar boys meet first Monday evening of each month.

#### QUALITY

#### SERVICE

## ANDOVER COAL CO.

### COAL and COKE

Office: Elm Square  
Tel. 365

Yard: Railroad Street  
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## To the Public

We have already published statements as to the wages and working conditions of our telephone operators.

The proof of these statements is to be found in the way the operators have continued in the service.

In organizations fairly comparable with ours, a labor turnover of less than 50% per year is considered good. By labor "turnover" is meant the number of people hired to replace those who for any reason have left.

Henry Ford points with pride to a labor turnover in his automobile plant of from 3 to 6% per month; in other words, from 36 to 72% per year.

In manufacturing industries in general, a turnover of less than 100% per year is considered satisfactory.

In our company in 1922 the turnover among women employees in our central offices was less than 16% for the year.

And of those who left, less than 1% left for the purpose of seeking other employment.

We submit these facts without argument.

## New England Telephone and Telegraph Company

GEORGE H. DRESSER, General Manager.

### ANDOVER REAL ESTATE, INSURANCE and STEAMSHIP AGENCY

We have for sale several first class properties on Summer, Elm, Essex and Whittier Streets, also on Washington and Maple Avenues. We also have building lots for sale ranging in price from \$700 to \$1600.

Sole Agent for the Cunard Steamship Company. Our next sailings from Boston to Liverpool are June 9 and June 23. We will be glad to give you all the information we can regarding tickets, etc.

### ROGERS & ANGUS

MUSGROVE BUILDING Tel. 32 ELM SQUARE

## Gifts Worth While

GUARANTEED WATCHES  
from \$15.00 up

PEARLS  
from \$2.00 up

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Tailor for  
Snappy Dressers

7 Main Street . . . . . Andover

### E. E. GRAY CO.

MUSGROVE BLOCK HERBERT P. DARBY, Mgr. ELM STREET

#### SPECIALS—WEEK JULY 2

FIG BARS.....per lb. 16c  
Potted Beef—Franco Amer. 10c  
MATCHES "Empire".....5c box  
Peaches—Calif. "Snow Peak"  
large Can.....19c

Prepared Mustard—Squires  
.....3 Jars 25c  
Peanut Butter—Grayco 2 Cans 29c  
Grape Juice, Welch's.....Pints 25c  
Posts Bran Flakes.....Pkg. 13c

CURRAN & JOYCE TONICS—large bottles } \$1.50 CASE  
COLD SPRING TONICS—extra large bottles } or 12 1/2c bottle

### DAINTY WHITE

## OVER-BLOUSES

Attractive models—made of sheer voile and dimity.  
Fashioned with Peter-Pan and Tailored collars—  
short sleeves. Priced at.....

\$1.98

## HILLER CO.

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## THE ANDOVER TOWNSMAN ANDOVER MASSACHUSETTS

PUBLISHED EVERY FRIDAY

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Entered at Andover Postoffice as Second Class Matter

#### Why Hurry?

Somewhere between Stinson's Bridge and the Lawrence line on North Main street, a cement road is in the process of construction. While this fact may not be apparent to the casual observer, or even to the more careful one, it is nevertheless true. There is a steam shovel and a steam roller and a very good foreman and at times several workmen, engaged in building a road. Two months of labor have not yet succeeded in producing any evidences of the road which is supposed to appear, but a contract has been let for a cement road over that portion of thoroughfare mentioned above and natural inference would lead one to suppose that eventually there will be a cement road.

When the contract was first awarded for this work, it was understood that every effort should be made to construct a thoroughfare through at least one side of the road as rapidly as possible that the inconvenience occasioned by the closing of such a heavily traveled passage might be of short duration. Things started with a bang when the steam shovel first began work in April. Users of the road began prematurely to feel good within themselves at the thought of traveling to Lawrence in a much more pleasant manner than had heretofore been the case.

Perhaps it may have been the hot weather—or it may have been that circumstances made it advantageous to the contractor to procrastinate in the construction a little. At any rate the job began shortly to assume the general characteristics of most contract road work. Daily users of the electric to Lawrence expressed curiosity as to whether any work at all was going on. People began to ask why work had been stopped on North Main street. The rumor was manufactured and gained considerable headway that it was impossible to procure any cement to

start pouring the road and that probably there would be no passage through until early fall. The last part of the rumor can easily be believed, but a more easily believed reason for such delay might be that the contractor is not over anxious to speed up his work any more than the pressure of his state employers absolutely forces him to do.

Last year, under similar circumstances in the construction of South Main street, the introduction of a certain very unofficial agreement between the contractor and some of Andover's public-spirited citizens who are not troubled by a total absence of sporting blood, speeded up the final stages of the work beyond even the fondest dreams of the optimists. Can it be, perhaps, that the only way to assure an increase in activity on North Main street construction is to introduce a similar stimulus into the contractual relations which now exist? The chief difficulty to such an arrangement would not be in obtaining the contractor's agreement to it, but in obtaining some group of citizens with sufficient feeling for their fellowmen to offer themselves as martyrs to the cause, permit themselves to be branded by the public at large as charter members to the easy-mark club, and at the same time produce a financial contribution. It is too much to expect of any man. In which case the road may be finished late this fall.

#### Editorial Cinder

Again nature confers her blessing upon us with a long sought for rain storm. Main street housewives carried a particularly joyous countenance this morning when they saw the heavy downpour just after eight o'clock accomplishing quite effectively the work of flushing the dust and dirt of the street into the sewers, a job which they have waited for the town to accomplish for some months.

#### Celebrates First Mass

Rev. Fr. Joseph Robinson, son of Mr. and Mrs. William C. Robinson of 427 North Main street, who was recently ordained at St. John's seminary, Brighton, celebrated his first mass at St. Augustine's church on Sunday morning at 10.30 o'clock.

The altar was very beautifully decorated with roses and other cut flowers, and the church was filled with relatives and friends of the young priest.

Seated within the sanctuary were, besides the celebrant, Father Robinson, the arch priest, Rev. James M. McDonald, O.S.A., of Detroit, Michigan, an uncle of the newly ordained priest; the deacon, Rev. Fr. T. P. Fogarty, O.S.A.; the sub-deacon, Rev. J. E. Minahan; master of ceremonies, Rev. J. A. McGinley; acolytes, Rev. David I. McDonald and Rev. William S. Cezinsky, the latter of whom were seminarians at St. John's seminary and friends of Fr. Robinson. The thurifer was Rev. Thomas F. Burns.

Mozart's twelfth mass was sung, the soloists being Miss Mary McGrath of Lawrence, Miss Annie Hennessey, Miss Annie Winters, John Higgins, and James Stewart. Professor Ferdinand Lehner of Lawrence rendered the Juravit during the service.

Rev. Fr. John A. Nugent preached an eloquent sermon, touching in its reference to the young man who had just taken his vows in the priesthood and full of good words for him in his life work.

Following the service Fr. Robinson pronounced the benediction and individual blessings on those assembled.

An informal reception was held at the home of Fr. Robinson at 427 North Main street on Sunday afternoon, when a number of friends and relatives gathered to express their good wishes for the future work of Fr. Robinson.

#### Visit Rose Gardens on North Shore

Local members of the American Rose society including Mr. and Mrs. William A. Trow, Mrs. Lewis Holt and Mrs. Fred G. Cheney enjoyed the pilgrimage which took the society on Friday of last week to view the rose garden of Mrs. Harriet Foote at Marblehead and the Crane estate at Ipswich, after which a basket lunch was eaten on the beach.

Others who participated in the outing were Miss Kate Fuller of North Andover and Mrs. Franz Schwartz and Mrs. Carrie Currier of Lawrence.

On the previous day, the members of the society visited the Arnold arboretum, the gardens of H. S. Hunnewell in Wellesley, where luncheon was served, and the garden of Professor C. F. Sargent in Brookline where tea was served at five o'clock.

#### Lawrence Votes to Join Andover in Building Sewer

At a meeting of the Lawrence City council held Monday morning it was unanimously voted to join with Andover in the construction of an out-fall sewer on the so-called lower level through the southern section of Lawrence, and the Andover Board of Public Works has petitioned the State Board of Health for permission to alter their plans. A hearing will be held at the State House on July 10, when it is expected that the lower-level sewer will be sanctioned.

Lawrence's proportionate cost of the additional construction has been estimated at approximately \$45,000. The proposed construction will provide a sewer main that will care for about 106 additional acres of territory.

Work was actually begun in Andover on Monday of this week. When the necessary contracts and arrangements have been completed, the contractor will place another gang of men at work in Lawrence. The extra construction entailed by this enlargement of the project will probably make it impossible to complete the work this season.

#### Men's Club Entertain

In a three-cornered contest at the Baptist church as to which class should have the best Sunday school attendance, the Philaetha class of young women won from the men's class and the X. B. K., and the two men's classes entertained the young women last Friday evening with a social evening and refreshments in the vestry of the church. During the evening games were played, there was community singing, and selections were rendered by the orchestra of the Sunday school.

Refreshments of ice cream, cake, cookies, and coffee were served. The committee in charge was Harold F. Norton, William Caldwell and Joseph T. Lovejoy.

#### Marriages

June 26, 1923, in Ballardvale, by Rev. Augustus H. Fuller, George Ralph Bruce and Mary McGraw both of Andover.

June 25, 1923, at St. Patrick's church, Lawrence, by Rev. William J. O'Brien, James J. Fleming of Andover and Elizabeth C. Mack of Lawrence.

June 25, 1923, at St. Mary's church, Lawrence, by Rev. James T. O'Reilly, J. Joseph Daley of Andover and Catherine A. Loneragan of Lawrence.

June 25, 1923, by Rev. Frederick A. Wilson, D.D., Norman D. Hatch of Cliftondale and Frances Lydia Otis of Andover.

June 27, 1923, at 400 North Main street, by Rev. George E. Lombard, George Fish of North Andover and Elizabeth Noble of Andover.

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#### St. John's Day Observed

"St. John's Antidote for Jealousy" was the theme of the sermon preached by Rev. E. Victor Bigelow when St. Matthew's lodge, A. F. and A. M. and the members of Andover chapter, Order of the Eastern Star gathered at the South church Sunday morning in observance of St. John's day.

The pulpit was profusely decorated with pink peonies, syringa and palms. During the service the quartet rendered "I Will Lift Up Mine Eyes unto the Hills" by Galbraith and during the offertory "I'm a Pilgrim and I'm a Stranger."

Mr. Bigelow spoke in substance as follows: St. John the Baptist whom the Masons have chosen as a hero to be emulated, was the sensation of his day, drawing great crowds of admirers from all Judea. One of the most impressive of his achievements was the suppression or avoidance of jealousy at the ascendancy of his rival. His famous saying, "He that hath the bride is the bridegroom," indicates the virtue of submitting to the inequalities of life as to distinctions that are ordained of God.

It is not hard for a demagogue to rouse the spirit and passion of jealousy by pointing out our own poverty in contrast with some one's wealth but the disposition of St. John was not the kind that pulls another man's house down, because he has none of his own. The differences of possessions and of native talents are not however to be taken as evidence of God's partiality in distributing favors, but they are varying loads of responsibility.

If John could not have the bride, he could be and he was the friend of the bridegroom and he rejoiced greatly in the prosperity and success of him who had the bride.

#### Legion Auxiliary Notes

The regular meeting of the Woman's Auxiliary to the American Legion was held at headquarters last evening with all the officers present including the treasurer, Miss Louisa Eaton who has been absent for the last two months because of illness.

The auxiliary has accepted an invitation from Mrs. Lewis of Methuen to participate in an outing to be held at her camp at Welch's pond sometime in July.

It was voted to continue the regular meetings through the summer.

On next Tuesday afternoon the members of the auxiliary will meet at headquarters to make sandwiches for the Fourth of July celebration.

A report of the Essex County Council meetings was read by Mrs. Freeman Abbott.

The council is planning to entertain the exercises at Middleton, Danvers, Chelmsford, Naval and Soldier's Home, at an outing to be held July 12. There is to be a long automobile ride, cars being furnished by each unit; a shore dinner will be served at Gloucester, followed by a ride along the shore.

The next council meeting will be held at Lawrence the third Saturday in July.

#### Obituaries

##### J. FRANK GULLIVER

The burial of J. F. Gulliver, whose death occurred in Eustis, Florida, on June 19, took place at the Chapel cemetery, Andover, on Tuesday morning at eleven o'clock. Committal services were conducted by Rev. E. Victor Bigelow of the South church.

Mr. Gulliver was the son of Prof. John Putnam Gulliver, who was formerly a teacher in the Andover theological seminary. The family resided here during the 80's and early 90's and lived in the house on Main street now occupied by Dr. Peirson S. Page.

The following notice is from the Daily Lake Region, published in Eustis, Florida.

News of the death of Mr. J. F. Gulliver, which occurred yesterday evening at his home on East Orange avenue, was received with sorrow by the friends of the deceased and his two loyal sisters, who have the tender sympathy of the entire community in their sorrow. Mr. Gulliver was 74 years of age and came to Eustis together with his wife, in 1916 and during his winter sojourn here, made many friends. Mrs. Gulliver passed away several years ago, since which time Mr. Gulliver's two sisters, Misses Julia and Mary Gulliver, have been with him. Some time ago, Mr. Gulliver spent several weeks in the hospital in Orlando, where he took treatments but since returning home, he gradually weakened, until the end came to relieve his sufferings, which he bore with wonderful fortitude, born of a faith that knows no shaking. Mr. Gulliver was a devout Christian and lived a consistent life.

##### MRS. GLADYS A. JEWETT

Mrs. Gladys A. Jewett, of Andover, died at the home of her son, Frederick J. Jewett, in Marblehead, on June 21, aged 58 years. Mrs. Jewett was born in Lawrence but had made her home in Andover for the past 25 years. For about a year she had been in failing health, but during the past few weeks she seemed to rally. About three weeks ago she went to stay with her son, and she passed away on Thursday of last week. She is also survived by another son, William Jewett of Chicago.

Mrs. Jewett was active in the Woman's Guild of Christ church, where her secretary's reports will be remembered for their human interest.

Funeral services, conducted by Rev. C. W. Henry, were held Sunday afternoon at two o'clock in Christ church. Leland Gates sang "Peace Perfect Peace" and "God Is My Shepherd." Burial took place in Stoneham.

#### Free Church Notes

The annual picnic of the Free Church Sunday School will be held Saturday, June 30, at Welch's Pond, Methuen. Auto trucks will leave the Free Church at 9.15 and 1.30 o'clock. A fine program of sports and games has been arranged and it is hoped that a large number of children and parents will make the trip.

The regular mid-week prayer meeting will be omitted next Wednesday because of the celebration of Independence Day.

There will be no sessions of the Free Church Sunday School during July and August.

The Christian Endeavor will meet on the first Sunday of July and August at 12.00, for the regular monthly consecration meeting. Other meetings will be omitted until September.

#### Awarded Degree by Harvard College

Miss Lillian M. Conroy, daughter of Dr. and Mrs. E. C. Conroy of Essex street has been awarded the degree of Master of Education by Harvard College.

Miss Conroy is a graduate of Abbot academy and of Radcliffe college. She is a member of the faculty of the Lexington High school and secretary of the Lexington Teacher's Association.

Ancient wall writings have been found in a hitherto inaccessible part of the Grand Canyon by a party of explorers. The discoveries were made about 50 miles from El Tovar, Arizona.

#### Waukawan Girls in Camp

Several of the members of the Waukawan Camp Fire left Monday for Camp Kiwanis in South Hanson for the opening week of the camp. Some of the girls will stay all summer, while others will stay but two weeks. Those who went, accompanied by Miss Carita Bigelow, camp counselor, were Harriet Cheney, Ruth Pritchard, Nettie Pritchard, Viola Cashman, Emma Daniels, Betty Harrington, May Elander, Muriel Gilbert, and Virginia Ramsdell.

#### Aside from Mathematics

The teacher had been explaining fractions to her class. When she had discussed the subject at length, wishing to see how much light had been shed, she inquired: "Now, Bobby, which would you rather have—one apple or two halves?" The little chap promptly replied: "Two halves."

"Oh, Bobby!" exclaimed the young woman, a little disappointed. "Why should you prefer two halves?"

"Because then I could see if it was bad inside."

—Chicago News.

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**Ballardvale:** Several good houses handy to station, also some farms and building lots.

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MONDAY, TUESDAY, JULY 2, 3  
MAE MURRAY IN "JAZZMANIA."  
"TENDERFOOT LUCK."

WEDNESDAY, JULY 4  
COSMOPOLITAN CORP. — "THE GO-GETTER."  
THE LEE KIDS.  
MACK SENNETT IN "BY HECK."

THURSDAY, JULY 5  
WM. DE MILLE "ONLY 38" WITH A STAR CAST.  
CONSTANCE TALMADGE IN "WEDDING BELLS."

FRIDAY, JULY 6  
"WOMAN WITH FOUR FACES" WITH BETTY COMPTON.  
"FORGOTTEN LAW."

SATURDAY, JULY 7  
"THE KENTUCKY DERBY"  
"IN THE DAYS OF BUFFALO BILL." EPISODE 17.  
COMEDY.  
PATHE WEEKLY.

## SUNDAY SCHOOL PICNICS

(Continued from page 1)

Second heat won by Emily Baker, Gwen-dolyn Braddon and Albert Cole of Christ church and Robert Meadowcroft of Shaw-chen.

Shoe and stocking race—Ruth Bodwell and Emily Baker, both of Christ church. Tug-of-war resulted in a tie. In a base-ball game between the two Sunday schools, the Shawshen team won by the score of 9 to 8. The lineups were as follows:

SHAWSHEN  
Morrissey, P.  
J. Wallace, C.  
Clark, 1b.  
Stowers, 2b.  
Pendleton, 3b.  
Best, s.s.  
Boutwell, 1f.  
Phillips, r.f.  
J. Williams, c.f.

## To Conduct Series of Automobile Trips

During the summer months the members of Court St. Monica and Andover Council K. of C. will conduct a series of automobile parties to different points of interest. The first of which will be held this evening. The party will meet at the Knights of Columbus home on Main street at 6.30 o'clock and take the trip to Salem Willows.

Automobiles will be furnished by members of the organization and there will be a nominal charge for the trip. This money will go toward preparing for the big carnival to be held in the early fall. The public is invited to go on these trips, which will be held each week. This week's trip is under the supervision of Attorney Joseph L. Burns and Miss Mary Geagan.

## Will Celebrate Mass

Rev. Fr. Francis S. Boland, recently ordained to the priesthood at Notre Dame, Indiana, will say his first mass Sunday at St. Augustine's church. Fr. Boland is the son of Mrs. William Boland of Orchard street and is a well known young man in town. His many friends are invited to the mass Sunday.

## Planning for Carnival

A meeting of members of the Knights of Columbus and Catholic Daughters of America was held in the Knights of Columbus rooms Monday evening to make arrangements and talk over plans for a carnival to be held for three days in the early fall. Those who have charge will be called the Committee of 100, fifty from each organization making plans. The carnival will be one of the biggest events of the year.

Each of these persons will choose five assistants, thus making a committee of 100 to take charge of the event, which promises to be one of the big things of the year.

Frank S. McDonald is general chairman and William C. Crowley, secretary and treasurer.

It is planned to give out \$1500 worth of prizes including a Dodge and a Ford car. The automobile committee consists of Attorney Joseph Burns, Frank McBride, Charles Bailey, Joseph Connelley and Cornelius Murnane.

## Three Fire Alarms Tuesday Night

The small building on North Main street owned by P. J. Daly and occupied by George Morin, harness-maker, was destroyed by fire late Tuesday evening. Mr. Morin escaped, taking with him his trunk, which, it was found later, was almost empty.

The fire department had responded to alarms from Box 4 and Box 53, for a fire in the dump at the corner of High street and Walnut avenue, and had not returned to the station when the alarm was rung in from Box 452. The building was all ablaze in a few moments, filling the square with smoke and flying cinders.

It is supposed the fire originated from a spark from the stove where a fire had been kindled in the evening to heat water for dishwashing.

## Death

June 15, 1923, at Ballardvale, Marion Davis, widow of Daniel S. Davis, aged 70 years 3 months and 13 days.

## FIRE WORKS

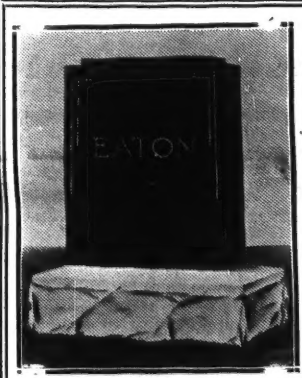
All the old favorite kinds for an appropriate celebration of the Glorious Fourth—also a few new ones including

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**SALE DAYS—Saturday, June 30, Monday, Tuesday and Wednesday, July 2, 3 and 4, in building in rear of Arco—entrance off Chestnut St.**

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## PROVE PUZZLE TO MOTORIST

Terms Used in England Differ Widely From the Expressions Common in America.

Motoring terms used in England are in many respects so different from those used in America that the American motorist has a certain amount of difficulty in understanding what it is all about.

A blowout is a "burst." Tire is spelled "tyre." Those sitting in the back seat of the car are the "back passengers." The windshield is the "wind screen." A five-passenger car is not referred to as a touring car, but as a "five-seater." Truck is lorry, gasoline is petrol. A windshield wiper is a "screen cleaner," a tonneau shield is a "rear wind screen."

Riding qualities are spoken of as the "springing" of the car. Spare parts are "car components." Carburetor is spelled carburetter. A spare tube is called a tube, but a spare tire is called a "cover"—a tire cover is called a "tyre gaiter." Spark plugs are "sparking plugs"; fenders are referred to as "wings." Invariably the hood is the bonnet, and the intake manifold is the inlet pipe.

But possibly the most amusing of all is the English way of referring to the process of cranking a car. The crank is the "handle" and to crank the car is to "wind the handle"—not by any means a slang expression, but the accepted way, in England, of referring to the primitive method of starting an automobile engine.

## HAD FOUR SILVER TEASPOONS

Also Good Reason Why John Wesley Would Not Add to His Collection of "Plate."

John Wesley, founder of Methodism, was a pattern of diligence, of self-denial and generosity. When he was past seventy years of age, and his Methodism had become triumphant through the kingdom of Great Britain, an order passed the house of lords that the commissioners of excise send out letters to all persons suspected of possessing plate, and to those who had not regularly paid duty on the same. Wesley received such a letter. This was his reply:

"Sir—I have two silver teaspoons in London, and two in Bristol. This is all the plate I have at present, and I shall not buy any more while so many around me want bread."

One is reminded of the tenderheartedness of a like-minded man, Charles Kingsley, who, when the famous famine was raging in India, pushed his plate aside as headlines of a newspaper fell under his eye, and exclaimed: "Take it away! Take it away! I cannot eat while my brothers are dying by thousands of hunger!"

## World's Largest Organ

The largest organ in existence is in Sydney, New South Wales. The erection of the great organ in Music hall, Boston, by a German builder, Walcker, of Wurtemberg, gave the first impetus to public interest in the matter. Roosevelt of New York and Jardine, likewise of New York, soon became two of the best-known organ builders in America. Among the largest organs in America are the organs of the Roman Catholic cathedral, Montreal; the Cathedral of the Holy Cross, in this city, which possesses 83 stops; Music hall, Cincinnati, with 96 stops and four manuals, and the Tremont Temple of this city with 65 stops.—Boston Globe.

## ARABIA THE LAST FRONTIER

Easy of Access Though the Country Is, Much of Its Lands Still Are Unexplored.

It is a curious circumstance, when you pause to consider it, that of Arabia, whose shores are skirted almost daily for upward of 2,000 miles by tourist laden steamers, which can be reached by airplane from Cairo between breakfast and luncheon of a single day, the western world has less knowledge than it has of inner Asia or equatorial Africa or the polar regions, writes E. Alexander Powell in the World's Work. Though in area the peninsula is one-third the size of the United States, the Europeans who have penetrated its mysterious interior can be numbered on the fingers of one's two hands. Sadler, Palgrave, Burton, Pelly, Doughty Lawrence, Leachman, Philby, and two women, Lady Anne Blunt (the granddaughter of Lord Byron) and Miss Gertrude Bell—there you have all, or nearly all, of the names that comprise the brief, intrepid list. It is the only land which has successfully defied the white man and halted the on-sweep of civilization, the lives and customs of its 10,000,000 inhabitants since the world was young. It is the sole remaining country on the map considerable areas of which are still marked "unexplored." It is the last frontier.

## Tubular Springs

It was Ernoul, the French engineer, who invented a spring formed of a coiled-steel tube, in which, it is claimed, are found certain advantages over springs made of solid metal. It is well known that a tube is much stronger and more rigid than a bar of the same material of equal weight, from which it might be assumed that a tube would not form a flexible spring. But Ernoul has, it appears, proved that a tube is more flexible than a bar of the same exterior dimensions. It will be observed that the two principles are not in conflict. Owing to its smaller mass and consequently smaller inertia the tubular spring responds more quickly, and should, for that reason, be specially useful for many purposes, particularly in aviation.—Exchange.

## Saved the Day.

At a dinner party which I recently attended the maid failed to bring my serving; the hostess, not observing this, began eating and the others followed.

We had been reading our place cards and having a little fun over them. Mine read, "Because you're like a rose at morn I'm placing beside you a thorn" (Mr. Thorne). Soon the guests began to notice my dilemma and to look embarrassed, either for me or my hostess, I don't know which, so to save the day I said: "Because you are so very thin, I know you never eat a thing."

Not a good rhyme, but the laugh went round. I was served, and everything went well.—Detroit Free Press.

## April Superstitions.

April's jewel is the diamond, which is the emblem of success, and if worn when going to some important appointment it will bring you luck. The lucky flower for April is the primrose, and, whether natural or artificial, brings luck to those born in this month. April is a lucky month for marriages, but those no longer young should choose another month, for April brings luck to young people's weddings only.

## Weddings

## DALEY—LONERGAN

A pretty June wedding took place Monday morning when Miss Katherine A. Loneragan, daughter of Jeremiah Loneragan of 365 Oak street, Lawrence, was married to J. Joseph Daley, son of Mrs. Louise Daley of Bartlett street. The ceremony was performed at a nuptial mass at 9 o'clock in St. Mary's church, Lawrence, Rev. Fr. James T. O'Reilly, pastor, celebrating the mass and performing the marriage ceremony. Rev. Fr. John A. Nugent, pastor of St. Augustine's church, was within the sanctuary during the mass.

The bride wore a grey satin crepe with trimmings of cut steel beads. Her hat was of orchid-colored horse-hair and was trimmed with flowers in pastel shades. Miss Elizabeth M. Loneragan, a sister of the bride, was the bridesmaid. She wore a light blue chiffon dress with trimmings of frosted crystal beads. Her hat was of black lace and she carried an arm bouquet of pink roses. Leo F. Daley, brother of the bridegroom, was the best man.

As the bridal party entered the church, Prof. Thomas F. Leonard played several selections on the organ and following the ceremony, Mendelssohn's wedding march. After the ceremony a breakfast was served at the home of the bride, only members of the immediate families being present. Mr. Daley and his bride left on an extended trip after which they will reside in the Oakside section of Methuen. They will be at home to friends after September 1.

The bride is a graduate of St. Mary's high school and the Lowell Normal school, and has been a teacher in the special school on Oak street, Lawrence. Mr. Daley is a member of Andover Council, K. of C. and is a well known candy salesman.

## ROGERS—STEVENS

Miss Caroline Stevens, daughter of Mrs. Samuel D. Stevens of 623 Osgood street, North Andover, and the late Samuel D. Stevens, was married on Saturday afternoon to Dr. Horatio Rogers, a son of Rev. and Mrs. Lucian W. Rogers of Chestnut Hill. The ceremony was performed in the North Parish church, Rev. Elvin J. Prescott, pastor of the church, performing the marriage service, assisted by Rev. Lucian W. Rogers, father of the bridegroom.

The bride wore her mother's wedding dress of white satin with trimmings of rare old Brussels' needlepoint lace. The veil was arranged in coronet fashion and she carried a shower bouquet of white roses and lilies of the valley. Miss Marion Rogers of Chestnut Hill, a sister of the bridegroom, was maid of honor. Mrs. S. Dale Stevens of Peace Dale, R. I., a sister-in-law of the bride, was matron of honor. Both attendants were gowned alike in light blue taffeta and they carried arm bouquets of larkspur. Four classmates of the bride at Bryn Mawr acted as bridesmaids. They were: Mrs. Ruth Davenport of Taunton, Mrs. J. Radford Warren of Cambridge, Miss Constance S. Shipley of West Chester, Pa. They wore light peach-colored taffeta frocks and carried pink roses. Charles A. Moss, Jr., of Chestnut Hill was the best man. The head usher was S. Dale Stevens of Peace Dale, R. I., brother of the bride, and the following young men, college associates of Dr. Rogers at Harvard, assisted. The ushers were: Horatio R. Rogers of Evanston, Ill., Thomas Shipley of West Chester, Pa., John Pickering of Salem, Ralph Wales of Pepperell, Arthur Walker of Chicago, Ill., Wyman Richardson of Boston, and Francis Hatch of Cambridge.

After the ceremony, the guests proceeded to the Stevens residence "Edgewood," where a reception was held. Mrs. Stevens and Rev. and Mrs. Rogers assisted the young couple in receiving their friends. The church was beautifully decorated with Bermuda lilies and masses of evergreen, while at the home, garden flowers were used in profusion. Dr. Rogers and his bride left on a wedding trip after which they will reside at 53 Grove street, Boston, where they will be at home after September 1.

Miss Stevens is a member of the North Andover Country club and was graduated from Bryn Mawr College with the class of 1917. Dr. Rogers is a member of the class of 1917 at Harvard University and the Harvard Medical school in 1919.

## HATCH—OTIS

Miss Frances Lydia Otis, elder daughter of Mr. and Mrs. Fred Otis of Pine street, was united in marriage to Norman D. Hatch, son

FRED E. BLAISDELL

JESSE E. WEST

## BAKERY

12 PARK STREET

ANDOVER, MASS.

## DOUGHNUTS and CRULLERS

FRESH EVERY DAY

Try a Chocolate Marshmallow Roll—They Are Delicious

## Groceries at Chain Store Prices

We Pay Cash and Sell for Cash—That's How We Do It Everything Plainly Priced

DON'T COOK—GET IT AT THE BAKERY

## LINOLEUM

for every room in the house.

## SHADES

made to order.

## FURNITURE

## RUGS

## BASKETS

## C. S. BUCHAN

12 MAIN STREET

of Mr. and Mrs. Raymond Hatch of Cliftondale, on Monday evening. The wedding was a very quiet affair, only the immediate relatives witnessing the ceremony, which was performed by Rev. Frederick A. Wilson, D.D.

The bride was graduated from Pynchard and the Lawrence General Hospital, and for the past year has been doing district nursing and community work among the Italians in the North End of Boston.

Mr. and Mrs. Hatch will make their home in Cliftondale.

## PROFIT IN LOW-GRADE ORE

Mining Engineers See the Possibility, but Enormous Capital Will Have to Be Employed.

Itanium-bearing pegmatites in various districts in Ontario, Canada, will eventually be profitably exploited, according to a writer in the Engineering and Mining Journal-Press of New York. He states that the pegmatites of the province undoubtedly contain in the aggregate a relatively enormous amount of radium and thorium minerals, but these occur in a widely disseminated condition. Low-grade ore containing a pound or two of uranium oxide to the ton might, under certain conditions, prove workable, the tailings constituting a refined ground feldspar product, for the pottery industries, that would be the main source of revenue, while the uranium minerals would be a by-product obtainable probably at a little extra expense. The application of a concentration process would remove not only the radium minerals, but also various impurities, such as magnetite, ilmenite, pyrite and tourmaline, thus improving the quality of the feldspar product and enabling deposits to be worked on a large scale. Such operations, however, could probably be successfully carried on only by a company with sufficient capital to produce and market ground feldspar in large quantities, mine mica and recover and refine the rare mineral by-products.

## Sheep Outlook in New Zealand.

The 1923 outlook for sheep in New Zealand is about 30 per cent below 1922, since more than 8,790,000 sheep and 5,150,000 lambs were killed during the calendar year 1922. The quantity and quality of lambs has been affected by adverse weather conditions. However, the high price of wool is causing farmers to keep their sheep now, and the 1923 estimates of killings are considerably below last year, according to a cable from Consul Karl de G. Mac-vitty, Auckland, N. Z.



Simplex cuts your ironing time in half

Speed the work and save thirty minutes in every ironing hour. Use the hotter SIMPLEX iron which eliminates tire-some waits and glides over the work so easily.

**Simplex**  
ELECTRIC IRONS

THE ELECTRIC SHOP  
C. A. HILL

56 MAIN STREET

## FOR LUNCH

We suggest you try

Pickled Lamb's Tongue

Finnan Haddie

R &amp; R Chicken (Glass)

Morrell's Ox Tongue

Beechnut Ginger Ale

Beechnut Root Beer

## Lindsay's Market

4 Main Street

## Headquarters for

**FRUITS**  
and **VEGETABLES**  
Fresh Every Day

ROCKY FORD MELONS

NATIVE STRAWBERRIES

From our own vines

Cucumbers Tomatoes Radishes  
Lettuce Rhubarb Asparagus  
Peas String Beans Spinach  
Parsnips New Potatoes

Oranges Lemons Grapefruit  
Red Bananas Pineapples Plums  
Watermelons Cherries

A nice assortment of fresh

CANDY

Bread, Cake, Jellies, Olives, Fancy  
Crackers, Salad Dressing,  
Canned Goods

EGGS

From our own hens

FREE DELIVERY

**A. BASSO**  
Next door to Andover National Bank

## ABBOTT VILLAGE

Mrs. George Brown and daughter, Lillian, visited Revere Beach last Sunday.

Mr. and Mrs. John Sullivan of Red Spring road spent Sunday at Old Orchard Beach.

Miss Christine Sullivan of Red Spring road spent a few days at Salisbury Beach last week.

Mr. and Mrs. Raymond Hickey of Essex street enjoyed the breezes at Revere Beach, Sunday.

Miss Annetta Anderson of Howarth court is spending the week with relatives in Beverly.

Miss Phyllis Writzbarger of Red Spring road enjoyed the breezes at Old Orchard Beach Sunday.

Mr. and Mrs. Norman Harris of Hartford, Conn., visited at the home of Mrs. Alexina Guthrie at the week-end.

Miss Dorothy McCarthy of Red Spring road spent the week-end at the home of her grandmother in Woburn.

Ernest Cairnie and Martin McGlaughlin of Red Spring road are enjoying a week camping at the White Mountains.

Mrs. Ryley and daughter of Newport, R. I., spent a few days at the home of her mother, Mrs. C. Sullivan of Red Spring road.

Mr. and Mrs. Timothy McCarthy of Red Spring road attended the wedding of Mrs. McCarthy's brother in Woburn, Wednesday afternoon.

Joseph Corey of Cuba street was the delegate from Branch Patrick Sarsfield, No. 365, Irish National Foresters to the meeting of the District Council representing the Foresters of the Merrimack Valley, held last Sunday in the Spanish War Veterans' hall, Lawrence.

## WEST PARISH

Bessie Carter of High Plain road is visiting friends in Brookfield.

Mrs. May Foster is visiting this week at Norwich lake, Huntington.

Raymah and Emelyn Wright accompanied their cousin, Malcolm Long, to Blue Hill, Maine for the summer.

Andover Grange entertained at Burlington Grange on Wednesday evening. Andover registered thirty-seven members present at the roll-call.

The West church picnic will be held at Island pond this year. Those wishing to go should be at the church before nine-thirty o'clock on Saturday morning. Basket lunch.

Children's night was observed at Andover Grange on Tuesday evening. A pleasing program was given by Mrs. Clarence Coolidge, the popular reader. Ice cream and cake were served at the close of the entertainment.

Evolution's Slow Progress.

In explanation of evolution, it is said that it may require 1,000,000 years to effect the change from one species to another. All the doubtful have to do is to wait that long.

The bane of our age, bromidically speaking, is hurry. Diminishing the speed idea from our minds, we can restfully sit down and talk about something other than evolution as we do about Doctor Einstein's theory. Doctor Einstein says we can't understand it, and we are courteous enough to take his word for it. The evolutionists tell us that the alteration of one species to another occupies 1,000,000 years, more or less; and we can be equally courteous.

We perceive at once that the operation is not going to disturb us; and we are grateful for any earthly change that does not disturb us.—Exchange.

## BALLARDVALE

Union Congregational

Rev. A. H. Fuller, Pastor

10.30. Worship with sermon by the pastor. Sunday School to follow.

6.15. Christian Endeavor.

7.30 Wednesday. Prayer meeting.

Methodist Episcopal

Rev. Thomas E. Adams, Pastor

10.30. Worship with sermon by the pastor. Sunday School to follow.

7.04. Union service.

7.30 Wednesday. Prayer meeting.

Mrs. Effie Bates was a recent visitor here.

Horace Neil spent Sunday at Saugus and Lynn.

Mr. and Mrs. Robert Stafford were guests here Sunday.

Mr. and Mrs. Daniel Caine of Lowell spent Sunday here.

Mrs. B. F. Stafford has returned from St. Albans, Vermont.

George Brown attended the Harvard-Yale game Saturday.

Fred Buckley has returned from spending the week at York Beach.

Mr. and Mrs. Walter Troutman and children spent Sunday here.

William Dane of Andover street spent Monday in Portland, Maine.

Mr. and Mrs. Libbey of Nashua were guests here over the week-end.

Darwin Stark has accepted a position with the Converse Rubber Company.

Mr. and Mrs. J. Abbott of Melrose spent Sunday with friends in the village.

Miss Clara Shattuck is spending her vacation at her home on Marland road.

Mrs. E. E. Mitchell was the guest of Mr. and Mrs. Roy Haynes on Monday.

Miss Mabel Greenwood is spending a week here with her parents on Center street.

The Ballardvale Mills employees will have a vacation the first two weeks in July.

George Branch of Greenwood Highlands spent Sunday with friends in the village.

Mr. and Mrs. Eugene O'Donnell and family of Salem were recent visitors here.

Communion services will be held at both Protestant churches next Sunday morning.

Mr. and Mrs. Roy Haynes and daughter, Ada, are spending the week at Wells Beach.

Mr. and Mrs. Will C. Crocker of Roxbury spent Sunday with Mr. and Mrs. Harry E. Wells.

Raymond Platt, Edwin Coffin and Richard Coolidge spent Sunday at Hampton Beach.

Miss Hazel Buck spent the week-end here with her parents, Mr. and Mrs. Louis G. Buck.

Llewellyn Madison of Lynn is visiting Mr. and Mrs. William Clemons, Andover street.

Mrs. Ralph Harlow and children are visiting Mr. and Mrs. B. F. Stafford, Tewksbury street.

Miss Dorothy E. Crocker of Bath, Maine, was the guest over the week-end of relatives in the town.

Mr. and Mrs. Percy Fall of Lowell spent Sunday with Mr. and Mrs. B. F. Nason, Clark road.

Hercules Bernier and Frank Ryan spent Sunday with friends and relatives in Charlestown, Mass.

Dr. and Mrs. Edward Miller spent Tuesday at the home of Mrs. Charles Shaw, Center street.

Joseph Clinton, who has been attending Penn Charter preparatory school, is spending the summer here.

Bradford Arnold of Santa Barbara, Cal., is spending a week with his aunt, Mrs. George P. Byington.

Mr. and Mrs. William Shaw and family of Chelmsford were the guests Sunday of Mr. and Mrs. B. F. Nason.

Mr. and Mrs. C. E. Jones and Miss Mildred P. Jones, all of Melrose, visited friends in town first of the week.

Elmer Shattuck of Marland road, who is attending Essex Agricultural School is spending a few days here.

John E. Tracy of New York City spent the week-end with his aunt, Mrs. George P. Byington, High street.

Mr. and Mrs. George Day of Watertown spent Sunday with Mr. and Mrs. James Gagan, Andover street.

Mr. and Mrs. R. S. Boardman of Bloomfield, N. J., were recent guests of Mrs. George P. Byington, High street.

Mrs. Elizabeth Hall of Pawtucket, R. I., has been the guest of Misses Mary and Nora Scott, Tewksbury street.

Earle Moody of Marland road has accepted a position with the Jersey Ice Cream Company of Lawrence.

Thomas O'Donnell underwent an operation for appendicitis at the O'Donnell sanitarium on Tuesday afternoon.

Miss Doris Wilkinson, Bella Benson and David Wilkinson went on the excursion to Roosevelt lodge Saturday afternoon.

Steven T. Byington of High street, a proffreader for Ginn & Company, is having his annual vacation of three weeks.

James Sparks, a member of the fifth grade, has received an honor card for the excellent work done by him during the past school year in music.

The Ballardvale A. A. are making plans for a real good baseball game on the plains for the Fourth of July morning. The acting manager, Harold F. Wells, is trying to get a game with the X. B. K. team of the Central Methodist church, who a week ago defeated Abraham Lincoln chapter by a score of 9 to 3. Plans are also under way to have several additional baseball games throughout the summer.

The following Ballardvale people attended the annual reunion and banquet of the Pynchard Alumni association held in the town hall last Friday evening: The Misses Hall, Ruth Parker, Marjorie Davies, Ariene Miller, Mildred Buck, Gertrude Clarke, and Annie Clemons; Melvin Haynes, Frank Petty and Carl Wells; Mr. and Mrs. Ernest Edmonds, Mr. and Mrs. Joseph Stott, Mr. and Mrs. George G. Brown, Mr. and Mrs. Samuel B. Moody.

## THE ANDOVER TOWNSMAN

Daniel H. Poor has resumed his work as wool sorter at the Arlington mills.

The Junior Helpers met Wednesday afternoon on the lawn of Miss Emily Tracy on High street at 2.30 o'clock, for a work meeting. They are working hard to make their fair on July 13 a great success.

The Abraham Lincoln chapter of the X. B. K. met in the Methodist church vestry Tuesday evening. Plans were made to have a program at the close of the meeting on July 11. All members are urged to attend this meeting.

The residents of Ballardvale are most cordially invited to participate in the Fourth of July celebration in Andover this year. The Legion boys are planning a bigger and better celebration than ever before and a program has been drawn up which will be an assured success. They earnestly hope that everybody who is within the town limits of Andover will be present to enjoy the fun. A truck will be furnished to carry all those residents of Ballardvale who wish to attend, back and forth free of charge, at the following hours: Leave Ballardvale at 7, 8, and 9 a.m., and 1, 2, 3, 4, and 5 p.m. Leave Andover at 6.30, 7.30, and 8.30 a.m., and 12.30, 1.30, 5.30, 6.30, and 11 p.m. The entire program of the celebration will be found in the Andover news.

## WEDDING

BRUCE—McGRAW

Tuesday afternoon, Miss Mary McGraw of Centre street was united in marriage to George R. Bruce of Clarke road by Rev. Augustus H. Fuller, pastor of the Congregational church.

After the ceremony the happy couple left on a wedding trip and upon their return home will reside at Andover street.

Both the young people are well known in this town, the groom being employed by Roy Haynes, proprietor of a store and post office.

## GOOD-BY TO CLOTHES MOTH

Scientists Said to Have Discovered Preparation Fatal to That Household Pest.

The clothes moth, which it is estimated destroys ten thousand tons of wool each year, may be absolutely controlled by the use of a new chemical called "Eulan F," which may be used in wool finishing. The substance is harmless to human beings, but wool impregnated with it is not eaten by the larvae of the moth except when starvation threatens, and it is then speedily fatal. The chemical has been prepared by the dye works of Leverkusen at Jena, Germany, by Doctor Meekbach and his collaborators.

Although it is preferably applied to the woolen article during or after the finishing process in the factory, it may be added subsequently to the completed goods by soaking them in a cold 2 per cent solution, or it may be sprayed on. The goods are then rinsed with pure water; and the Eulan finish is then said to be permanent for three or four household washings before needing renewal. A similar process may be used with furs.

The success of the new preparation, which is claimed by its inventors to be complete, comes after many years of experiment. It was noted 60 years ago that wool dyed green was safe from moths, and this was later shown to be due to the use of pigment called "Mar-tius Yellow" in the dye. It remained then to find a chemical which would have this effect on the caterpillar, but be odorless and without effect on the color, or finish of the goods. This, the inventors say, they have done and that tests extending over several years have demonstrated the efficacy of this remedy against this great enemy of the careful housewife, against which the sole protection had previously been a kind of gas attack through the use of strong-smelling chemicals.

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## TELL OF OLD HAPPENINGS

Sixteenth Century Collection of Letters Recently Discovered in Austrian National Library.

A Sixteenth century collection of some 35,000 letters, which has just been discovered among the treasures of the Austrian National library, provides a sample of the raw material from which histories are written that is of more than usual interest. The collection, it appears, was made by one Count Philip Fugger, of the great House of Fugger, in Augsburg, the Fuggers representing the "Rothschilds" of the Reformation period. This house employed correspondents in almost every country, by whom copies of private letters containing news or entertaining gossip were obtained to be retailed to the public. Included in these letters is one giving a full account of the defeat of the great Spanish armada, with a description of the effect it produced in Spain. Another is a dispatch from one of Drake's captains. Something more than 200 of the letters, well selected, have been reprinted by a Vienna publishing firm.

## A Little Goes a Long Way.

The research in radium and the X-ray is being carried forward constantly, much to the benefit of humanity at large. Although the price of radium averages in the neighborhood of \$100,000 a gram, and a gram is only about one five-hundredth of a pound, the use of radium has been extended into dozens of different fields.

The layman is likely to wonder how radium can be used to illuminate the hands of watches and clocks when the cost of the material is so high. The fact is that it requires only a microgram of radium, mixed with zinc sulphide crystals, so to cover the hands of a number of watches that they will be luminous for years, and a microgram is but a millionth part of a gram.

Floyd W. Parsons in the Saturday Evening Post.

## Child Labor in China.

Women and children are especially cheap in China, says Miss Tuk-hing Shin, a welfare worker of Hong Kong, who is now in Europe studying conditions. In China there are 400,000,000 people, with only 4 per cent literate, and they die off by thousands, she asserts. When a child is a week or two old she is taken by her mother to the factory, laid in a corner, and fed at intervals. If she survives, in a year or two she toddles about among the machines. At four or five she learns the rudiments of the work, and at six or seven she is an adept, taking her place in the ranks of regular workers. They work from 12 to 16½ hours a day.

## Junior Helpers Meet

The Junior Helpers of the Congregational church met in the vestry Monday at 2.30 p.m. The afternoon was spent working on fancy articles which will be on sale at the fair to be held on Miss Tracy's lawn July 13.

The following were present: Ruth and Jeanie Scannell, Doris Shaw, Drina Gollan, Elsie Gilbert, Doris Kidd, Alice Ward and Olive Wilkinson.

## Good Templar Meeting

Ballardvale lodge, No. 105, met in Good Templar hall Monday evening. In the absence of Chief Templar Mrs. Frances Benson, Daniel H. Poor occupied the chair.

A delegation of six members from Roose-

## DOES AWAY WITH THE HISS

Recent Invention Also Captures Harmonies Which Hitherto Have Been Completely Lost.

A new use has been found for the remarkable device which photographs sound on motion picture film and then reproduces the sound from the film. C. A. Hoxie, the inventor, has now devised a pickup or microphone, using the principle of the pallophotophone reproducer.

The microphone is the link between the artist or instrument in the studio and the electrical circuit; it converts or transforms the variations of tone into corresponding variations of current. Microphones now in general use are constructed on the principle of the telephone transmitter in which the compression or expansion of granular carbon affects the electric current.

In the pallophotophone pickup a very sensitive diaphragm is set vibrating by sound. The movement of the diaphragm is communicated to a mirror three sixty-fourths of an inch square. A strong light strikes the dancing mirror, which reflects the light beam at a sensitive light cell. The variation in the beam of light, caused by the vibration of the mirror, varies the effect on the light cell and thus produces a corresponding variation in the electric circuit. Amplification is then obtained in the ordinary way by means of pilotrons.

The new pickup eliminates the hiss which accompanies the use of the ordinary microphone; it is more sensitive and responds more readily and accurately to sound waves, capturing harmonies which would ordinarily be lost.—Exchange.

## PRINCIPLE IS NOT "MODERN"

Ancient Egyptians Built Chariot Wheels That Correspond to Those Used on Autos Today.

Speculation on how many ages ago the basic principle of the modern motor car wheel was discovered has been revived sharply by the find of several richly ornamented chariot wheels in the tomb of King Tut-Ankh-Amen at Luxor, Egypt.

Expert scrutiny shows remarkably "modern" notions in these wheels which carried Egypt's Pharaohs thirty-five hundred years ago. The hub, spoke and rim construction have graceful outlines combined with great strength. The wheels were used on chariots probably designed for war, which involved driving at top speed across rough ground and often crashing into other war chariots.

One way the motive engineers of the ancient king's time gained the desired wheel strength was by using an excessively long hub with a small diameter to reduce friction and help in holding alignment. Motor car hubs today make use of the principle. In the bronze used for spindles and bearings the Egyptians had a bearing metal modern workers never have been able to duplicate. The tempering of bronze to marvelous hardness is regarded as a lost art.

King "Tut" had "puncture proofs," too, but their construction hardly would be practical for the average modern motorist. Several of the richly ornamented chariot wheels unearthed had tires of gold.—Kansas City Star.

## Jujutsu in High School.

The Japanese high school at Honolulu has opened a class in jujutsu for girls. This step was taken because of the many recent reports of assaults upon women and girls in Honolulu, and from the results that are being obtained from the instruction in the Nipponese art of personal protection it is believed that the next person who attempts to molest a Japanese girl will meet with a surprise.

Graduates from the course are expected to be able to defend themselves against the attacks of much larger persons and to inflict swift counter-punishment.

The small stature of the Japanese girls is expected to be no handicap. More than forty girls are enrolled in the classes.

## Freak "Bridge" Hands.

H. T. Webster, the cartoonist, recently made a picture of what he considered to be an unbeatable bridge hand—eleven spades, from the ace to the four-spot, with the ace of hearts and the ace of diamonds. He captioned it: "And the bid is seven spades doubled and redoubled."

Wilbur C. Whitehead, managing director of the Knickerbocker Whist club, took one look at the picture. "Suppose," he said, "one of his opponents has no hearts and the other no diamonds. One lends a diamond, the other ruffs it and returns a heart, which is trumped. It is a good idea to remember that when you hold a freak hand, someone else has one, too."

## WANTED—Work. Will do general housework, store or office cleaning. Ines E. Thers, 104 Centre street, Andover, Mass.

## Andover Savings Bank

The following pass-books issued by the Andover Savings Bank have been lost and applications have been made for the issuance of duplicate books. Public notice of such application is hereby given in accordance with Section 40, Chapter 390, of the Acts of 1908.

Payment has been stopped.

Book No. 33630

Book No. 36036

Book No. 23280

FREDERIC S. BOUTWELL, Treasurer

June 22, 1923

## NEW ADVERTISEMENTS

WANTED—A child to take care of or to be a mother's helper. Address "C," Townsman Office.

WANTED—Girl for general housework. Apply at once. Tel. 728 W. Andover.

LOST—On Monday between Washington Avenue and the square, a gold pin with a pearl in the center. Finder please leave at Townsman Office and receive reward.

LOST—Saturday evening between the Ames Butter Store and the Andover Press, a gold pin with emerald in the center. Finder please leave Townsman Office and receive reward.

FOR SALE—Marble-top table; toilet set of seven pieces; black walnut extension dining-table; book-case; feather bed. Address X, Townsman Office.

ROGERS BAKERY, Post Office Avenue, will close July 7 for repairs and general cleaning. Will open under new management on July 16.

WANTED—Modern Apartment wanted by young American couple. Centrally located in good neighborhood. Please call Andover 764-J.

CHERRIES ARE NEARLY RIPE—Sweet Cherries and Sour Cherries for preserving. O. P. CHASE, Andover, Mass.

STRAWBERRIES—When buying berries, ask for Rennie's. RENNIE'S STRAWBERRY FARM, Argilla Road, Andover.

FOR SALE—Several tons of standing grass. Apply to CHARLES W. WARD, Prospect Hill, Andover.

FOR SALE—Two lots of standing hay, five acres each. ABBOTT FARM, Upland Road. Tel. 347 M.

WANTED—The J. R. Watkins Company will employ a lady or gentleman on the Andover branch. A few other nearby cities also open. Watkins products are known everywhere and our salespeople make big incomes. Investigate this opportunity. Full particulars and valuable samples sent free to hustlers who mean business. Write today. The J. R. WATKINS COMPANY, Department 89, 64 Washington St., North, Boston, Mass.

NOTICE IS HEREBY GIVEN, that the subscribers have been duly appointed administrators of the estate of Susan M. J. Sears late of Andover in the County of Essex, deceased, intestate, and have taken upon themselves that trust by giving bond, as the law directs.

All persons having demands upon the estate of said deceased, are required to exhibit the same, and all persons indebted to said estate are called upon to make payment to

F. HOWARD WILKES and MADGE WILKES, Dedham, Mass. June 11, 1923

## NOTICE

THE COMMONWEALTH OF MASSACHUSETTS.

OFFICE OF DEPARTMENT OF PUBLIC HEALTH, STATE HOUSE.

Boston, June 26, 1923

Notice is hereby given that application has been made by the Board of Public Works of the town of Andover for the approval of plans providing for a new outfall sewer to be located near the Shawheen River with an outlet into the Merrimack River near the entrance of the Shawheen River and for the purchase or taking of lands in the city of Lawrence on the westerly side of the Shawheen River, said lands being shown upon a plan filed with this department on June 26, 1923, entitled, "Andover Outfall Sewer to Merrimack River. General Plan Scale: 1 in. = 500 ft. June, 1923. Weston & Sampson Consulting Engineers 14 Beacon Street Boston, Mass." and in response to said application the Department of Public Health, acting under the provisions of Chapter 69 of the Acts of the year 1923, will give a public hearing in Room 346 State House, Boston, Tuesday, July 10, 1923, at 11.30 A.M.

By order of the Department of Public Health, EUGENE R. KELLEY, M.D., Commissioner of Public Health.

## Commonwealth of Massachusetts

## PROBATE COURT

ESSEX, ss. To the heirs-at-law, next of kin, and all other persons interested in the estate of Antoinette Taylor late of Andover in said County, deceased. WHEREAS, certain instruments purporting to be the last will and testament—and four codicils—of said deceased have been presented to said Court for probate, by Marcus Morton and Burton S. Flagg who pray that letters testamentary may be issued to them the executors therein named, without giving a surety on their official bond.

You are hereby cited to appear at a Probate Court, to be held at Lawrence in said County of Essex, on the ninth day of July A.D. 1923, at ten o'clock in the forenoon, to show cause, if any you have, why the same should not be granted.

And said petitioners are hereby directed to give public notice thereof by publishing this citation once in each week, for three successive weeks, in the Andover Townsman a newspaper published in Andover the last publication to be one day, at least, before said Court, and by mailing, post-paid, or delivering a copy of this citation to all known persons interested in the estate, seven days at least before said Court.

Witness, HARRY R. DOW, Esquire, Judge of said Court, this fifteenth day of June in the year one thousand nine hundred and twenty-three.

HORACE H. ATHERTON, Jr., Register.

## Commonwealth of Massachusetts

## PROBATE COURT

ESSEX, ss. To the next of kin and all others interested in the estate of Mary J. McGulkin, otherwise known as Mary J. McGulkin, Mary J. McGulkin and Mary J. McGulkin late of Andover in said County, deceased, and to the Treasurer and Receiver General of said Commonwealth. WHEREAS, Nathaniel E. Rankin, public administrator, the administrator of the estate of said deceased, has presented to said Court an application for a distribution of the balance in his hands as administrator of aforesaid among the next of kin of said deceased:

You are hereby cited to appear at a Probate Court to be held at Salem in said County of Essex, on the second day of July A.D. 1923, at ten o'clock in the forenoon, to show cause, if any you have, why said account should not be allowed and distribution made according to said application.

And the petitioner is ordered to serve this citation by publishing the same once in each week, for three successive weeks, in the Andover Townsman a newspaper published in Andover said Court; and by mailing, post-paid, a copy of this citation to all known persons interested in the estate seven days at least before said Court, and by serving a copy of said citation on the Treasurer and Receiver General of said Commonwealth, fourteen days at least before said Court.

Witness, HARRY R. DOW, Esquire, Judge of said Court, this sixth day of June in the year one thousand nine hundred and twenty-three.

HORACE H. ATHERTON, Jr., Register.

## ICE

## What Is Good Will?

Good Will is CONFIDENCE, and confidence is not gained over night or inherited. It is earned by conscientious, honest work. For over 20 years the Peoples Ice Co., the Andover Ice Co., has been faithful and honest in its business methods—over 20 fruitful years spent in giving you the squarest kind of a square deal and the best possible service, and we shall always do so. Thanking you for your kindness and patronage.

Yours for a square deal and the best of service,

PEOPLES ICE CO.

THE ANDOVER ICE CO.

**JOHN F. McDONOUGH**  
General Contractor  
OFFICE: PARK STREET, ANDOVER, MASS.  
Excavating, Grading, Teaming, Motor Trucking  
SAND GRAVEL CRUSHED STONE  
LOAM CINDERS and FILLING  
TELEPHONE 655 ANDOVER

**BRING US YOUR 1923**  
**AUTOMOBILE REGISTRATIONS. We**  
**will be glad to help you fill them out.**  
**BOSTON & LAWRENCE DESPATCH**  
ANDOVER—Tel. 2-17 Maple Ave. (Hardy House)  
LAWRENCE—Tel. 1083-1084—Boston and Maine Court, opp. Common St.  
BOSTON, Main Office—Tel. Fort Hill 6949—15 Devonshire St.

Telephone 51-M Expert Operators  
**Jeannette's Beauty Shop**  
Marcel Waving  
Manicuring  
Shampooing  
Facial and Scalp Treatment  
Dyeing and Bleaching  
Violet Ray Treatment  
Hair Goods Made to Order  
15 Barnard St. By Appointment Open Evenings Andover, Mass.

## PUNCHARD HONOR ESSAYS

## Money and Commerce of Colonial Days

When we look back to the times of that memorable date of 1492, there arise in our minds huge virgin forests, rivers not diverted or restrained by human hands, stretches of rolling country—a portrait of nature slumbering. Then as we proceed to colonial days we see in these silent forests, man hewing trees and clearing away places to build homes; on the rivers, rude crafts floating up and down the rushing currents; over the vast slopes and plains, cattle grazing, farms giving their first produce and men laboring to build up settlements—a picture of nature awakened and stretching itself.

We study the progress of the growing colonies and discover them facing the problem of keeping united. There they lay miles apart. Something had to be done to bring them together and what helped more than anything else to do this was trade—



ANNA M. GREELEY

commerce. The farmer traded his vegetables and milk for wool and tobacco. The fisherman, his catch for flour and meal, and thus bartering found its place in the birth of this new nation.

Trade grew and it became a cumbersome task to exchange commodities. Something small but of equal value had to take their places. Coins constituted the only solution, but European money was scarce and as the colonists had yet coined none for themselves, they resorted to what the Indians had used before them, wampum—a name the Redskins had given to shells and shell-beads which they used as money. With the raising of tobacco grew another medium of exchange. Things were bought and sold with it and its value fluctuated not unlike the value of stocks in the market today.

Coins now found their place in the small industrial communities. It was in Massachusetts that the first coins were struck. There the people minted silver threepences, sixpences, and shillings; each bearing a pine tree on one side and the words "New England" on the other—hence the origin of the "Pine Tree Shilling." This was the pioneer money and in its wake followed other coins minted in other colonies. Copper, nickel, and gold were in time turned into mediums of exchange.

Now like bartering the handling of large sums in this money became difficult and in a like manner something of equal value was created—paper money. Again Massachusetts took the lead. It was not until 1690, however, that paper money made its first appearance and said to say caused great havoc with trade. Dishonesty among those who controlled it was the cause.

We must stop, for in our pursuit concerning money we have left trade at a standstill. As I have said before the colonies lay far apart and the distances between them were so difficult to cover that most of the trading was carried on by boat. The craft used in those first days were rough-hewn and slowly moving in comparison to the boats of today. Such picturesque names were given to them; the Shallop, the Ketch, the Smack, and the Pink. The need of such boats developed in New England that famous industry—ship-building. Hand in hand with it grew another industry—fish-trading. It was natural for New England to lead in both, for did not her coast abound in harbors and navigable streams which ran through forests of trees fit for the ship-builders' adze? The sea itself thrust upon New England its riches of cod and whale fishing.

The colonies, provided with money and ships, were anxious to trade with Europe and West Indies. Despite many hardships caused by storms and the incompetent handling of the boats and not forgetting the annoying Navigation Acts passed by England they strove on with their trade, though the task was not an easy one. To the mother country, they carried lumber, fish, fur, oil and other colonial products and brought back guns, ammunition, and liquor—not an altogether fortunate exchange. In the Indies they traded their products for sugar and molasses which were quickly converted into New England rum.

We may blame England for most of the cruel slave trade that was carried on in this country but some of our own merchants of those early times were guilty also as the famous triangular system of trading proves. A voyage from the New England coast was

made to the west coast of Africa where slaves were bought with rum. Thence the vessel would proceed to the West Indies where the slaves would be sold, the purchase price being taken in molasses which in turn was distilled into rum at home to be used for buying more slaves.

Fur trading on the Hudson Bay gained prominence and it is there that the oldest commercial company in existence now stands. About the middle of the seventeenth century, two Frenchmen journeyed to Canada and penetrated the frozen country as far as Hudson Bay. They saw and became acquainted with the Indians, traded with them for furs, and were impressed with the possibilities offered there for a large and lucrative trade. After many voyages thither, they were arrested by French authorities charged with illicit trading. However, despite many unsuccessful appeals to Paris and disappointments in the United States, they finally succeeded in obtaining a ship to continue with their new-found trade. They proved to France that they were right in believing that there were opportunities for



ALICE NELLIGAN

fur-trading in this section and on May 2nd, 1670 the charter of the Hudson Bay Company was signed and sealed by the king. The company grew, became a keen trader as its cost of arms implied, "Pro Pelle Cutem" (meaning skin for skin). The Indians trusted these agents and as soon as the ice disappeared from the rivers, they started for the posts with their furs. The furs, when landed in London, were sold by auction and that system became so well grounded in those early days that it persists in the world renowned sales of sealskins and other furs, still held in London twice a year.

Two of the merchants renowned all over the world gained their game here in the United States. John Jacob Astor, who aspired to control the whole of the fur business in the United States and who nearly fulfilled his desires, and the Derby family of Salem, who from generation to generation clung to the task of improving commerce in the colonies.

Ever since that moment when two individuals first lived upon this earth one has had what the other wanted and has been willing for a consideration, to part with his possession. This is the principle underlying all trade, however primitive, and all men except idlers are merchants. Commerce built up the old world and so it has built up the new.

## Valedictory

Trustees, parents, teachers, friends:

It now devolves on me  
To speak our Valedictory;  
You've heard our exercises through,  
We've tried to please each one of you,  
And if we've failed in any part  
Lay it to head and not to heart.

We're grateful for your presence here,  
Your kindly smiles our woes to cheer;  
Your youthful zeal you do inspire  
To set our mark a little higher.  
But there's much more than words can tell,  
So thanking you, we say farewell.

And classmates, we must say farewell,  
Our high school days are over,  
But we'll not forget old Punched  
Or the good times we had in score.  
We're gathered here together  
For the last time as a class,  
Let's hope that we may some day  
Come back again at last.

ANNA M. GREELEY

## Salutatory

Members of the school committee, board of trustees, superintendent of schools, teachers, parents, and friends, in behalf of my classmates, I welcome you this evening to our graduation exercises. The class of 1923 hopes that this evening will be one which you will remember as a pleasant one. A salutatory seems to some a form, a ceremony, but forms and ceremonies are useful in life and have, I believe, their part in it. The Greek idea, demanded that men's everyday life, no less than their religion, should be ruled by grace and harmony. The Greeks invoked the aid of the Graces to bring this courtesy to men. A poet says of them:

These three on men all gracious gifts bestow,  
They teach us how to each degree and kind,  
We should ourselves demean, to low, to high,  
To friend, to foe, which skill men call civility.

It is of courtesy that I am going to speak this evening. My subject is, Courtesy: An Asset in Business Life.

The terms courtesy and politeness are more or less synonymous. Politeness is more a matter of form and may not be deeper than the surface. Courtesy goes deeper. No one can be courteous who does not possess refinement. There is no ritual by which acts of courtesy are performed. Good nature and consideration for other people make their own forms.

Courtesy is an attribute which makes friends and gets business. It costs nothing and buys everything. It is one of the greatest essentials of successful salesmanship and we are all trying to sell something, whether it be goods, services, or ideas. It is mainly a matter of care for the little things such as removing one's hat upon entering an office, addressing a person in a low tone of voice, holding open a door for a lady, placing a chair for a tired-looking customer before beginning to serve him, showing little attentions others do not expect.

Many people are courteous from pure thoughtlessness. They talk in a loud tone of voice when others are trying to work. They thrum on the desk or table when others are talking, not realizing that courtesy is always revealed in one's manner of talking and of listening. Many people are unaware of the fact that they are incapable of listening to others because they insist upon doing so much of the talking themselves.

Discourtesy in others should never be made an excuse for discourtesy in ourselves. When a dog comes barking and snarling toward you, you do not go down on all fours and bark in reply. The business man who never forgets his manners and is equally polite under favorable and unfavorable circumstances is the one who succeeds.

Customers like to be met with a pleasant greeting and smiling face. It makes them

feel welcome and puts them in a mood receptive for buying. Crudely finished articles lacking attention to detail may serve the purpose for which they were created as well as the more polished article, yet if they were sold in competition, the more carefully finished article would prove in every case the desired one.

Exactly the same rule is applicable to salesmen. A salesman may be enthusiastic, complete in his knowledge and efficient in his method of presenting the argument, but his success will be marred if he lacks that fine polish in manners called courtesy.

The courteous salesman is a marked man. He makes friends in the store and out of it. This alone lifts him above his fellows and he will be promoted more rapidly than will a better salesman who lacks this quality.

Recently a man was asked for his opinion of two different railroads. He spoke in the highest terms of the first—its equipment, its management, and the territory through which it passed, but he added that its trains were over-crowded, some of the supply cars failed to connect with the dining cars, and that he had difficulty in obtaining his meals regularly.

"Then why do you speak so well of it?" the other man asked.

"I will tell you," he replied. "As a stranger I called at the office of this railroad in a distant city and made inquiries as to the best trains to take and the best places to stop over at. A middle-aged man with a pleasant face, not only greeted me as a friend, but he came from behind the counter and treated me as though I were a personage of considerable consequence. He brought another official to his assistance. His intentions were good and he did his best to please me but he made two or three errors which affected my enjoyment. There were announcements all along the line on account of overcrowding but I stood them and made no comment because everybody from the conductors to the brakemen seemed to have singled me out for special courtesy, while as a matter of fact the other passengers were treated as well as I was."

"How do you like the other railroad?" he was asked.

"It gave me the best accommodation," he replied. "The trains were on time, the equipment was perfect, in fact, I enjoyed luxuries equal to the best hotels. But," he added, "I would not go over that road again unless I had to. Why? Because I did not like the officials. When I went to their office to obtain information I was treated discourteously. I would rather have discomfort than discourtesy."

Customers are most independent people in the world. They generally have a number of places where they may buy their goods and it takes little to persuade them to go elsewhere. Courtesy is part of the salesman's stock in trade that he must always have with him; he should show it together with his supplies.

Two wholesale salesmen handling furniture covered the same territory. One was successful; while the other trudged along and made hardly an amount sufficient to cover expenses. Both were capable and both carried good lines. A study of their methods disclosed the reason for the difference in results.

When the successful man entered a store, he always had a cheery smile and greeting for every clerk in the place. His manner to all alike was uniformly polite and genial. The less successful man usually ignored employees serving in minor capacity or if he spoke to them at all he addressed them in an abrupt way. His practice was to waste no time in greeting but to make his way direct to the buyer's office. A buyer might try both lines, one in completion with the other, but somehow when the goods were sold in this way, those of the genial salesman were disposed of more readily than those of his competitor. The clerks in the store imagined that the man who refused to recognize them felt himself to be of superior class and they resented his unintentional slight. The genial salesman they thought "a mighty fine fellow" and in consequence they lost no opportunity of pushing his goods.

Business like everything else is easier to tear down than to build up and one of the quickest ways of tearing it down is by discourtesy. A contract which has taken years to build may be broken off by one curt answer. Even collection letters, no matter how long overdue the accounts may be, will bring in more returns when they are written with tact and diplomacy than when they are written tartly and sarcastically. If you insult a man who owes you money, he feels that the only way to get even is not to pay you.

Big business men know that courtesy has a marketable value. In the street cars, railroad stations, and banks you will find cards requesting you to report any discourtesy on the part of an employee.

Nearly every employer exercises the greatest care in selecting the man who is to meet the public. It is through him that the all important first impression is made and it is said that a business is no better than the men on its payroll.

Success depends upon good will and good will depends upon the square deal courteously given. Good will is to a firm what honor is to a man. If a business loses its material assets it can replace them with insurance or something else, but good will cannot be replaced by anything. "It is a nice firm to do business with" is more than an empty compliment. It is an indication of a valuable asset and is a sign of success and business expansion. The salespeople are responsible for this compliment. The one factor which played an important part in obtaining it is courtesy.

Courtesy and politeness are the sunshine of business. The sun shines not only on the surface; its warmth goes much deeper. By touching the outside of a man it warms the inside also. It is impossible to tell what the value of courtesy is. Perhaps some day when people have learned to measure our minds they will be able to tell us just what a smile is worth. Maybe they can tell us what spring is worth and what happiness is worth. Meanwhile we do not know. We only know that they are infinitely precious.

ALICE NELLIGAN

## "Why People Use Slang"

Has it ever occurred to you just why each one of us uses slang on so many occasions? How many of us get through a busy day without it or how many members of a club come away from a meeting not having uttered a slang phrase? This applies of course to ordinary people and "the rising generation," so few of my teachers could be guilty. Yet even our teachers adopt it sometimes when they wish to express themselves forcibly. For instance cannot a teacher reach a boy better by urging "Don't back down, show your card," than by saying "Do not evade your lessons in a cowardly manner."

Although the "rising generation" is continually being corrected for using slang, are we young people worse offenders than our elders? The Arnold family are spending a few days with Grandmother and Grandfather in the country. At breakfast the conversation is like this:

Grandfather—"It's going to be a scorching day, by gum!"

Grandmother—"Land sakes, Jim, if it's as hot as it was yesterday, I'll be flabbergasted."

Father Arnold—"Well let's forget the heat while we can. Grace, there's been a robbery in our neighborhood. The thieves got away with an awful haul!"

Mother A.—"Heavens, Dick, do you suppose our house would be a drawing card for them?"

Richard, Jr.—"Oh boy, the poor ham that broke in our house wouldn't get enough to buy a suit at Raymond's!"

Barbara—"Say, try and get it! But Raymond's suits are quite the berries."

But need I continue to show that unconsciously every member of the family uses slang?

Nor is our slang a modern invention. Cicero used expressions akin to ours—One famous phrase is "believe me" and Virgil, too, said of a woman that she was "easy to look at." Then Shakespeare wrote—"If he fall in, good night! or sink

"caught with the goods" is a "grafter." In "Hamlet" the hero said appropriately, "Did the boys carry it away?" The hero of a modern play would say with equally good use—"Did the boys get away with it?"

Of course when we analyze slang it is, I suppose, more or less nonsense. But as someone said—"A little nonsense now and then is relished by the best of men."

We cannot doubt however that the best of our slang is here to stay. Some phrases of two or three years ago—"play fair"—"heads up"—"show your hand"; "break the ice," and "carry on," have re-mained and, according to Leonard and Fuess, are now idioms of our language.

VIOLA CASHMAN

## "The Growth of Advertising"

Thousands of books have been written about advertising, and that which I shall say will perhaps be only a reiteration of the facts contained in those volumes. What is advertising? It has grown so fast that the newest dictionary does not give

a satisfactory definition. I shall, however, give my idea. Advertising is the big push behind modern business. It is the destroyer on one hand; the builder on the other. I say destroyer because millions of dollars have been and are yet wasted on injudicious advertising; and I add builder because the constructive qualities of good advertising have earned millions for the producer. To illustrate I shall speak of the familiar advertisement we all know. In the lower left-hand corner of the picture we see a small one-room shack, beside it a big ten-story factory resplendent with windows. The words, "What we were fifty years ago, and what we are today," tell the story. What is the secret of this miraculous growth?

ROBERT PATTERSON

Advertising is as old as mankind. The first races of humanity developed it to suit their own economic conditions. Since then it has grown with the particular needs of the various epochs. As such it was very primitive, it is true, but it was all that was necessary. That it existed in early Egyptian times, we know, because we have read of a papyrus-written advertisement for the removal of a runaway slave, which was found in an Egyptian land owner's tomb. It was, however, a rare occurrence, for the population was still illiterate, but as the center of population shifted westward, it absorbed the knowledge and culture of every early nation.

The next definite improvement in advertising was in early Greek times. Here two modes existed, the written and the spoken. A public crier was the outstanding form. He was always accompanied by a musician, and used only the choicest speech. The introduction of private advertising came next. On the exterior of private houses was a piece of whitened wall on which was written news concerning the family within.

Rome's advertising was copied from the Greek. Each house had a similar bulletin. But there was one advance. Written bills were used to tell the public about sales of land, absconding debtors, and articles lost and found. In the decay of the Roman empire, advertising met the same fate as the rest of the arts and sciences. It remained dormant until the Middle Ages. Then public criers came into existence again, and the painted sign was used to advertise the professions: a pair of scissors for a tailor, a hand for a crier, and so on.

The invention of the printing press gave a further impetus to advertising, which took the form of handbills, newspapers, booklets and pamphlets. But one drawback existed, the heavy expense incurred in printing. For a while, therefore, printed advertising was used less than handwritten, but soon the tables were turned. The interdependency of printing and advertising began to be realized and finally printed notices predominated.

The introduction of the newspaper furthered advertising to a greater extent, but still there was not much done. However, as the scope of printing grew, so did that of advertising. But unscrupulous merchants began to use it to further their own dishonest ends. Patent medicine vendors and others of that class were the principal users until 1850, today they are of practically no importance. The introduction of the publicity agent came in 1860. He was slightly different from the modern agent. He first had to induce the manufacturers to advertise and then had to place their announcements with newspapers.

At this time magazine advertising barely existed, but on the advent of the publicity agent, magazine advertising as we know it today really started. Manufacturers came to the realization that it was not a waste of money but a first class investment. The lower cost of printing made magazine owners reduce the price of their products so that the circulation increased and more people read advertisements.

Today advertising is regarded as a means of educating the public as to the quality of goods which the manufacturer has to offer. Newspapers bid for it, for a newspaper could not run long if it did not have advertising. It isn't the two or three cents that everybody gives to read the news, the word that supports a paper but the thousands of dollars paid by the producer in order to be allowed the use of the paper as a medium to arouse the curiosity of the prospective customer.

Along with the growth of advertising have come many types. From plain announcements in newspapers it has evolved to the present forms: billboards, electric car notices, illuminated signs, and that most spectacular form of all—sky-writing with an engine-driven pencil.

There is a question in the minds of most people as to whether advertising increases the cost of goods. Statistics prove that it does, to a slight extent. Let us consider Campbell's soups as an example of national publicity, although it is one of many. In every paper or magazine that we pick up we see pictures of the little chef with his little cap, and yet, the immense cost of all this advertising is spread over millions of cans of soups so that the cost per can is only 17 hundredths of a cent. This is brought about by a large consumption which in its turn is due to nation-wide publicity. My

conclusion is that advertising, although it does raise the price to a negligible extent is not harmful to the cost of goods. As to the future of advertising we can only speculate but we can safely say that it will be good and clean, for a recent convention of world-wide advertisers took as their motto the significant word, "Truth."

## ANDOVER COLONIAL

MONDAY and TUESDAY—JULY 2 and 3

Robert Z. Leonard presents  
**MAE MURRAY**  
in  
**Jazzmania**  
By Edmund Goulding  
A Tiffany Production  
M. H. Hoffman, General Manager

## VAIN UNTIL WELL INTO AGE

Gray-Haired Men Far More Particular About Their Clothes Than Are the Young.

Somehow, when friend husband doesn't seem to look right in any of the suits the patient clerk hauls forth, wives are apt to forget their mates are no longer the youthful swain who came a-courtin' ten years or more ago.

Even though he may affect the younger models and gayer checks or stripes, the bulging waist, the doubled chin and the ever-so-alight-droop of the shoulders have sadly changed the original Apollonian lines which the fond wife still recognizes in her mate. Ready made, fashioned on perfect wooden models, have a way of accentuating the middle-aged wearer's defects. Therefore, the tailor is called upon to exercise his craftiness by practicing deceptions to conceal the ugly faults, says the New York Sun.

The narrow double-breasted model does much to hide an unsightly abdomen. A bit of cotton will straighten the drooping shoulders, but the double chin is there to stay; no "trick of the trade" will tell you that the gray-haired man is fatter about his clothes than the young chap.

From his advent into the "cake eater" stage until the time he has reconciled himself to a comfortable old age, man is not immune from vanity which so distinctly characterizes the feathered male. He is "as proud as the peacock" which remains in hiding until his new tail feathers have grown to the "sweeping" length. Would the tidy male think of ever leaving his house unshaven?

It is the preening of the husband that causes the wife to spend hours at her mirror "fixing up" in a competitive effort.

Washington has seen many unusual sights, remarks the Star, but from its beginning as "that Indian place" to its now nearly half-million people, only once has it witnessed a fire engine as chief mourner at the funeral of a private citizen—chief mourner, girdled around with crepe and rumbling along from house to cemetery, tolling its muffled dirge every step of the way. It was an interesting story to hear about, which is why it is passed along:

The funeral was that of Henry Addison, who, for twenty-two years, was mayor of Georgetown. The mayor was postmaster of Georgetown during the Lincoln administration; also police and school commissioner and likewise head of the Georgetown fire department. The engine that featured his solemn passing was named the Henry Addison—with every fireman in the engine house for a godfather.

Rich Silica Deposits. Czechoslovakia possesses a deposit of silica mineral of volcanic origin which can be used directly in the manufacture of glass without adding any of the common ingredients used in making up the glass batch. This mineral resembles lava and the deposits are "very" inge.

## AUTO TIRES

30X3 1/2 FISH, FIRESTONE, REPUBLIC . . . \$9.50  
CORD 3324 DAYTON . . . \$29.50  
**A. W. HALL, 24 High St.**

## Fancy Gowns

## CLEANSED

Detailed Perfection

## ACCORDION PLEATING

Short Time Service

## Wheeler's

RELIABLE

Members of Arrow System

## YARNS

Large Assortment

## POULTRY SUPPLIES

## GRASS and GARDEN SEEDS

## SALT

## FERTILIZERS

## GRAIN and MILL-FEEDS

## JOHN SHEA

59 Park Street

Tel. 138



Convert Your HOUSE into a HOME  
By Using

ROSCH-PEATS

ARTISTIC WALL PAPERS

HOLDEN BROS.

Painters and Paper Hangers

SHOP, PARK STREET

Telephone connection



## The Best is None Too Good

For our dear old Uncle Sam, and that's why his nephews in this town and vicinity come to Lane's to buy their shirts, neckties, hosiery, shoes and furnishings. Have you bought what you need for the Fourth?

## T. H. Lane & Son

Cor. Common and Franklin Sts., Lawrence  
A LITTLE OUT OF THE WAY BUT IT PAYS TO WALK

### Shower for Miss Davis at Manor

A dinner was tendered Miss Doris P. Davis, Thursday evening at the Shawsheen Manor, in honor of her approaching marriage to Dr. Arthur T. Mackay, by her friends of the Lawrence Gas company office, where she is employed. She was the recipient of a set of beautiful linens and although taken completely by surprise, she responded in a most fitting manner.

After the dinner, a most enjoyable entertainment was carried out. Piano solos were given by Miss Mary B. Desmond, and Miss Miriam O'Leary. Solos were rendered by Miss Mary McQuade, Minnie C. Miller, Caroline Vose, Agnes Coan and Mary McEneaney.

Among those present were: Mary J. McEneaney, Florence F. Fremmer, Agnes V. Coan, Mary Daley, Mary Hogan, Bernardine Gorham, Agnes Devine, Minnie C. Miller, Margaret Marrin, Margaret K. Ward, Barbara Davis, Mary O'Brien, Catherine Finnegan, Caroline Vose, Helen McKallagat, Marguerite Donahue, A. Coleman, Minnie Suggatt, Elizabeth Houston, Miriam O'Leary, Frances Burke, Gertrude Sullivan, Irene Simpson, Margaret Condon, Mary McQuade, Florence Gilchrist, Mary B. Desmond, Mrs. Foley, Elizabeth Burns, Doris P. Davis.

### Girl's Club Meet

The last meeting of the season of the Shawsheen Girl's club was held on Thursday evening at the home of Miss Margaret Collins, Balmoral street.

After the regular routine business, several members of the club entertained. A dainty luncheon was served by the hostess.

All members were present. Meetings will be resumed in October.

## Dr. Irving A. Greene

CHIROPDIST  
ARCHES  
Treatments at your home by appointment  
457 Essex St., Cor. Hampshire  
Tel. 5110  
Lawrence, Mass.

## JOHN J. DEACY, M.D.

Physician and Surgeon  
Balmoral Spa Building  
SHAWSHEEN VILLAGE, ANDOVER, MASS.



Let us prove to you what our pleased patrons say in regard to our present methods of doing your Laundry Work.



World Soap Powder lightens the hardest part of housework—the heavier dish washing and the cleaning of floors and woodwork. It cuts grease quickly and makes dishes, glassware and greasy pans shine with spotless cleanliness. More economical—goes farther. Large and small packages. Save the coupons for premiums.

BEACH SOAP COMPANY  
LAWRENCE, MASS.

# WORLD SOAP POWDER

## COMMUNITY CELEBRATION

Villagers Will Unite in Varied Program in Observance of Independence Day

A committee of the Shawsheen Village Civic association have been engaged for several weeks in arranging for the proper celebration of July Fourth at Shawsheen Village and, supported by generous contributions from residents and business firms in the community, have planned a varied program for the day and evening which will be of interest to all ages.

Open-air dancing at the Balmoral Garden on "the night before" will continue until 2 a.m. On the morning of the holiday, there will be a parade of Horribles, and prizes will be offered for both adults and children. Following the parade, races and games for children will be held on Balmoral field and an interesting list of events has been prepared.

The horribles parade will start from the post office at 8 a.m., and proceed over the following route: Poor, William, North Main, Haverhill, Stirling, Sutherland, Dumbarton, Haverhill, Argyle, Carisbrook, York, Balmoral, to Balmoral Field, where it will be reviewed and cash prizes awarded, three to adults and three to children.

The judges will be Frank H. Hardy, Ignatius MacNulty, John Traynor, and John MacDonald.

Residents of the Village are requested to participate in the parade and to display the flag. Automobiles will be welcome.

The sports for children will take place at half-past nine o'clock. The schedule is as follows:

Potato race for boys. Three prizes.  
Three-legged race for girls. Three prizes.  
Sack race for boys. Three prizes.  
50-yard dash for girls under twelve. Three prizes.  
Shoe race for boys. Three prizes.  
Potato race for girls. Three prizes.  
Three-legged race for boys. Three prizes.  
Obstacle race for boys. Three prizes.  
50-yard dash for boys under twelve. Three prizes.  
Relay race, four to each team. Four prizes.

In the afternoon at 3 o'clock, the Shawsheen Village A. A. baseball team will meet the Melrose City club team in what promises to be a hard-fought game. The victory over the Haverhill Nationals on Saturday last, the Shawsheen team are confident they can give any nine in the section a warm argument.

In the evening, there will be a band concert and fireworks on Balmoral field. The band will play before the grandstand which will provide an excellent place from which to view the exceptional assortment of fireworks that the committee have purchased.

The fireworks consisting of 245 pieces and five set pieces, will begin at 9 o'clock.

The Balmoral dancing garden will also be open on the night of the Fourth until midnight.

The members of the general committee of arrangements are: Frank H. Hardy, president; Robert M. Nelson, chairman; Clarence W. Coolidge, Thomas Bredbury, Matthew Burns.

Committee on parade: Frederick Blanchard, C. H. Voorhes.

Committee on races: Paul Rice.

Committee on fireworks: Thomas Bredbury and Robert Nelson.

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## PERSONALS

Kenyon Holly of the Shawsheen Manor is spending a few days at the home of his parents in Littleton, N. H.

Miss Gertrude Traynor, who is studying at the Brighton Hospital, recently visited at her home on Carisbrook street.

Mr. and Mrs. James Johnstone of New York City have been spending a few days with Mr. and Mrs. George Winslow of York street.

Mr. and Mrs. Albert Harvey of Carlisle street are on an extended trip abroad which will include England and Scotland and the Continent.

Joseph Robinson, son of Mrs. Levis E. Robinson of 40 Union street said his first Mass in St. Augustine's church on Sunday morning at 10.30.

Miss Irma Coolidge of Haverhill street and Miss Virginia Remington of Argyle street leave on Monday for Lake Sebago, Camp Wicahitchee. This year will make Miss Coolidge's third at the camp.

Miss Isabel Phillips, who is training at Salem hospital, is spending a vacation with her parents, Mr. and Mrs. John N. Phillips, Enmore street. The latter part of her vacation will be spent in New York. Miss Phillips is a sister of Tom Phillips, the well known athlete.

During April, Morningside Jewell 3rd 7552 gave 178 pounds of milk, 73.48 pounds of butter-fat, thus entitling her to the honor of State Leader in production among Ayrshires during that month. She is 4 years, 93 days of age, and is being tested for the Advanced Registry by her owner, American Woolen Company, Andover, Massachusetts.

The following have been guests at the Shawsheen Manor during the past few weeks: P. W. Danforth, Boston; C. C. Fisher, Baltimore, Md.; Mr. and Mrs. Stanley Wilson, Providence, R. I.; W. E. Schindling, New York City; Mr. and Mrs. R. Lett Ives, W. Cornwall, Conn.; C. P. Silver, New York City; Miss Mary A. Swope, Curwensville, Pa.; W. R. Barnes, New York City; A. F. H. Harston, Mt. Vernon, N. Y.; Mr. and Mrs. J. J. Connelly, Boston; C. Nichols, New York City; C. B. Day, Boston; P. W. Goershel, Boston; John F. Rich, Boston; Mr. and Mrs. E. M. Loomer, Boston; E. H. Whitehill, Watertown, Mass.; S. T. Livingston, Thompson, Conn.; F. S. Chase, Waterbury, Conn.; O. T. Jennings, New York City.

The following are making an extended stay at the Manor: Mr. and Mrs. George W. Duncan, Macon, Ga.; Mrs. L. Cohen, Augusta, Ga.; Rodney Cohen, Jr., Augusta, Ga.; Miss M. L. Phinizy, Augusta, Ga., and Mr. and Mrs. Sydney M. Nealy of Boston.

The annual outing and picnic of the Shawsheen Village Sunday school was held at Canobie Lake Park on Saturday afternoon, June 23, with about 150 children and parents in attendance. The start was made from Andover square at nine o'clock and many went in automobiles.

During the morning and the early part of the afternoon sports and games were enjoyed including a baseball game between Christ church Sunday school and Shawsheen, in which the latter were the victors.

The annual outing of the Vocational club of the Lawrence Industrial School teachers was held at the Shawsheen Manor on Wednesday evening. A special chicken dinner was served with covers laid for sixteen.

Mrs. Mary E. Linehan and Mrs. Agnes C. Benard, trustees of the school, were the guests. Miss E. Richards, supervisor, was presented with a traveling bag.

Music and a social time followed the dinner.

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## SHAWSHEEN STILL IN LEAD

Takes Three Points from Canoe Club. North Andover Took All Five Points from M. V. C. C.

At the Canoe Club on Monday evening, Shawsheen took three points and the Canoe Club one, with one doubles match remaining to be played which had to be called off because darkness set in. In all probability, this match will be played on Saturday afternoon at the Canoe Club.

North Andover is creeping up and is giving Shawsheen a run for first place. They took all five points on Monday from the Country Club on the Country Club courts. The race now is between Shawsheen and North Andover. This match will decide the championship. The most the Canoe Club can hope for is to tie second place with Shawsheen and that will depend on its winning the doubles match on Saturday and taking all five points from the Country Club on Monday, and Shawsheen losing all six points.

The matches on the Canoe Club courts were close and interesting. North Andover, however, had little difficulty in taking the five points from the Country Club.

SHAWSHEEN VS. CANOE CLUB

The match between McGrath of Shawsheen and Ford of the Canoe Club was a close and very interesting one, the first game of the match going to deuce thirty times before McGrath took it. There were many well executed rallies with the honors about even, but McGrath's steadiness eventually won him the game. Ford fought him off well in the succeeding games, but many of the breaks of the game were against him and he succeeded in winning only one more game in the set which went to McGrath 6-2.

In the second set, Ford, by hard driving, carried the score to 4-1 in his favor. McGrath, however, played along in his persistent manner and gradually evened up the score, then took the next two games, the set and the match.

The contest between Loring Higgins of Shawsheen and Ralph Hadley of the Canoe Club was the most interesting of the meet as well as the closest. Higgins had a strong opponent in Hadley and was pushed hard every minute. Some fine tennis was seen in this match. Higgins won the first set 7-5, lost the second 6-8, and won the third 6-4. Higgins had fine control of his drives, lobbed well and despite Hadley's fine placing, was able to come through with a win but he had to fight hard for nearly every point.

Neilson of the Canoe Club in his match with Paine of Shawsheen took the only point won by the Canoe Club in the contest. It was a three-set match and was fast and exciting. Neilson won the first set, 7-5. Paine the next at 4-6, then Neilson came through for the third set at 6-1. Playing a strong game in the third set, Neilson, by playing the corners with a fast drive, and perfect placing of overhead smashes, won the deciding set by a large margin in score, but play all the way through was exciting.

McGrath and Pratt of Shawsheen won the doubles match from Hart and Cleveland of the Canoe Club 6-2, 6-2. Pratt's work at the net featured. Anything that he possibly could reach was a kill.

The other doubles match between Higgins and Paine of Shawsheen and Neilson and Hadley of the Canoe Club had to be called off on account of darkness but will be played on Saturday afternoon on the Canoe Club courts and should be an interesting match.

SINGLES

McGrath, Shawsheen, defeated Ford, Canoe Club, 6-2, 6-4.

Higgins, Shawsheen, defeated Hadley, Canoe Club, 7-5, 6-8, 6-4.

Neilson, Canoe Club, defeated Paine, Shawsheen, 7-5, 4-6, 6-1.

McGrath and Pratt, Shawsheen, defeated Cleveland and Hart, Canoe Club, 6-2, 6-2.

NORTH ANDOVER—COUNTRY CLUB

Samuel Rockwell of the North Andover Club, who has not yet been beaten in an inter-club singles match, had little difficulty in winning from Dr. E. J. Sawyer of the Merrimack Valley Country Club in a singles contest on the Country Club courts Monday night, taking the match in straight sets, 6-2, 6-3.

As usual, Rockwell showed excellent form, and he soon solved the speedy drives of his opponent, placing the ball accurately and handling well all attempts to drive him back from the net by lobs.

MORE

Fred Redman of North Andover played Murray Howe of the Country Club and won 6-1, 6-1. Redman was strong in all departments of the game, although Howe played in good form, but his strokes were not as effective as his opponent's.

Edward Curley of North Andover and Allison Stone of the Country Club had an interesting match, with many fine rallies. Curley's steadiness and his court-covering ability gradually gave him the points needed to win.

In doubles Rockwell and Redman of North Andover showed their strength as a team by defeating Stone and Sawyer in a well-played match, 6-2, 6-3.

Curley and Kent of North Andover were victors in the other doubles match over Howe and Eichler of the Country Club. This match was a close one, the Country Club players making a game fight. North Andover won, 6-4, 6-3.